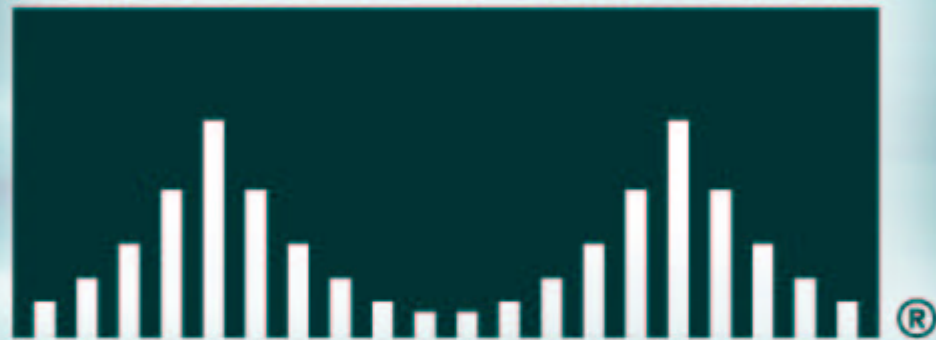


CISCO SYSTEMS



Wireless LANs: Secure Ethernet Access Anywhere, Anytime

Eric Holstein, CCIE #6002
Systems Engineer, Cisco Systems
(eholstei@cisco.com)

Confusion in the Market About Wireless

Cisco.com



Agenda

Cisco.com

- **Introduction to WLANs**
- **Wireless Security: 802.11i, .1x**
- **Future of Wireless LANs:**
(Alphabet Soup: 802.11a,b,g,l ...)

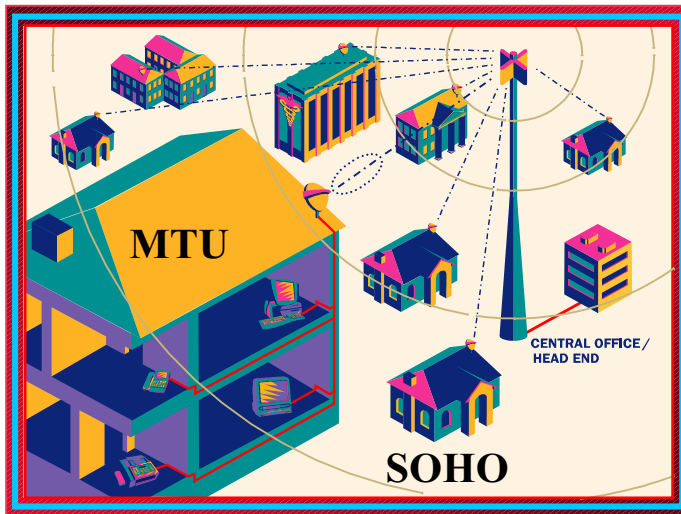
Introduction to Wireless

Radio Frequency Overview

US Unlicensed Spectrum Overview

Cisco.com

- Various unlicensed frequency bands
- Mobile—low data rate
- Fixed—high data rate
- Spread spectrum
- Residential, SOHO, and small/medium business
- Multi-sectored node sites
- Up to 6 miles in multipoint, 15 miles in point-to-point



900 MHz **26 MHz Channel**
Ricochet

2.4 GHz **83.5 MHz Channel**
802.11x WLAN

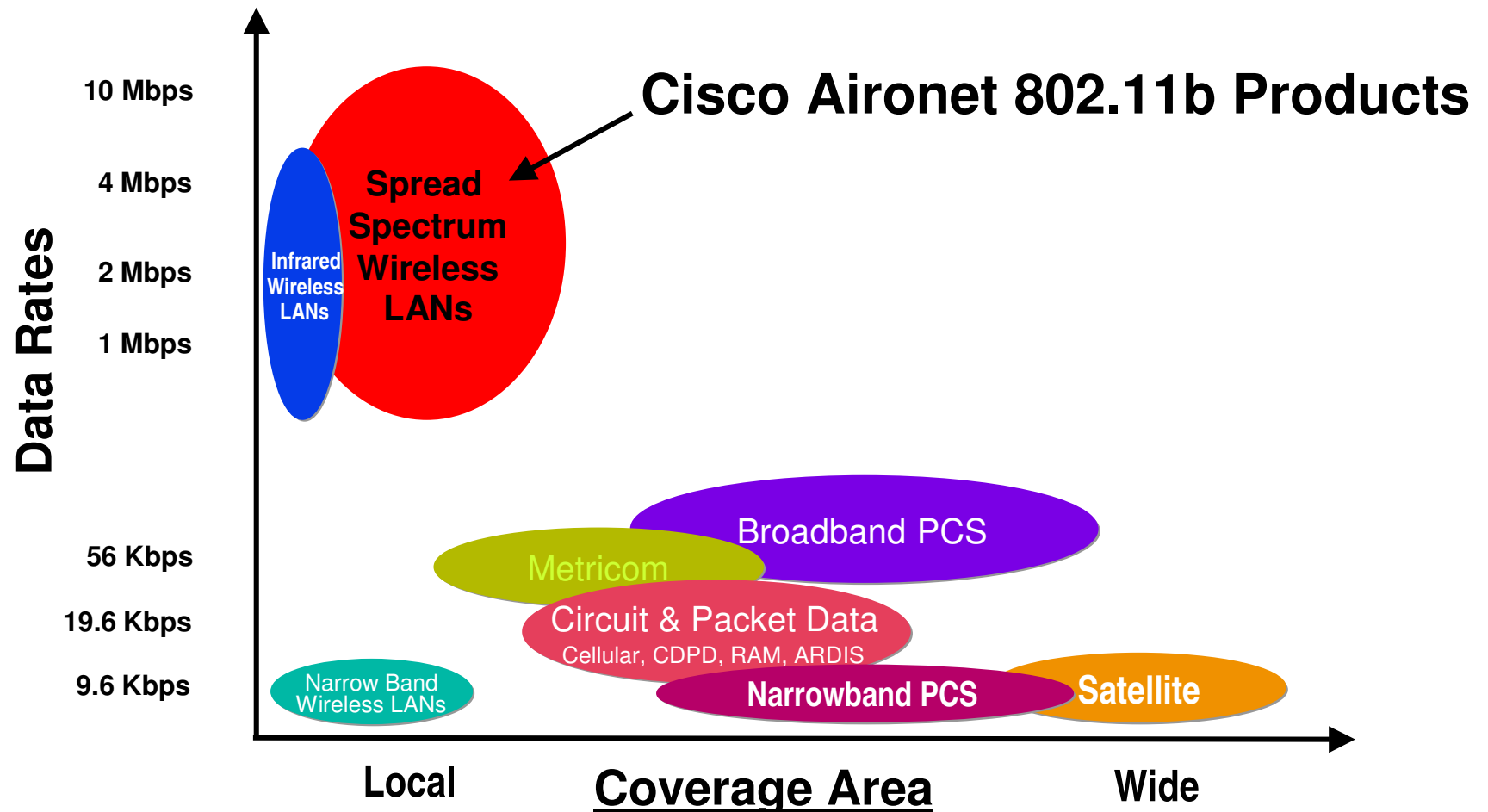
U-NII
5.1-5.35 GHz

5.7 GHz

200 MHz Channel
Next Generation WLAN
100 MHz Channel
Broadband Wireless

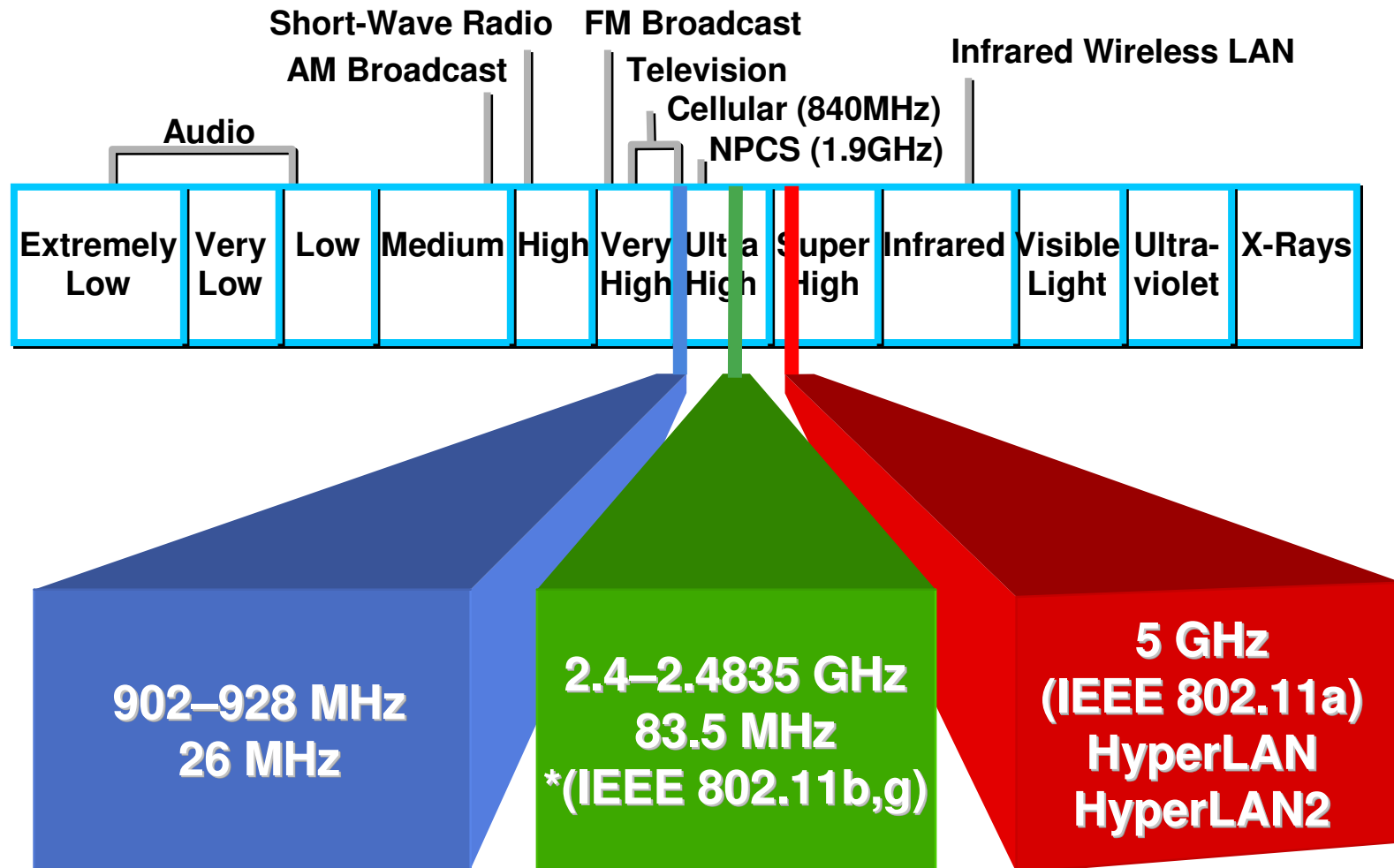
Where Does 802.11b Fit?

Cisco.com



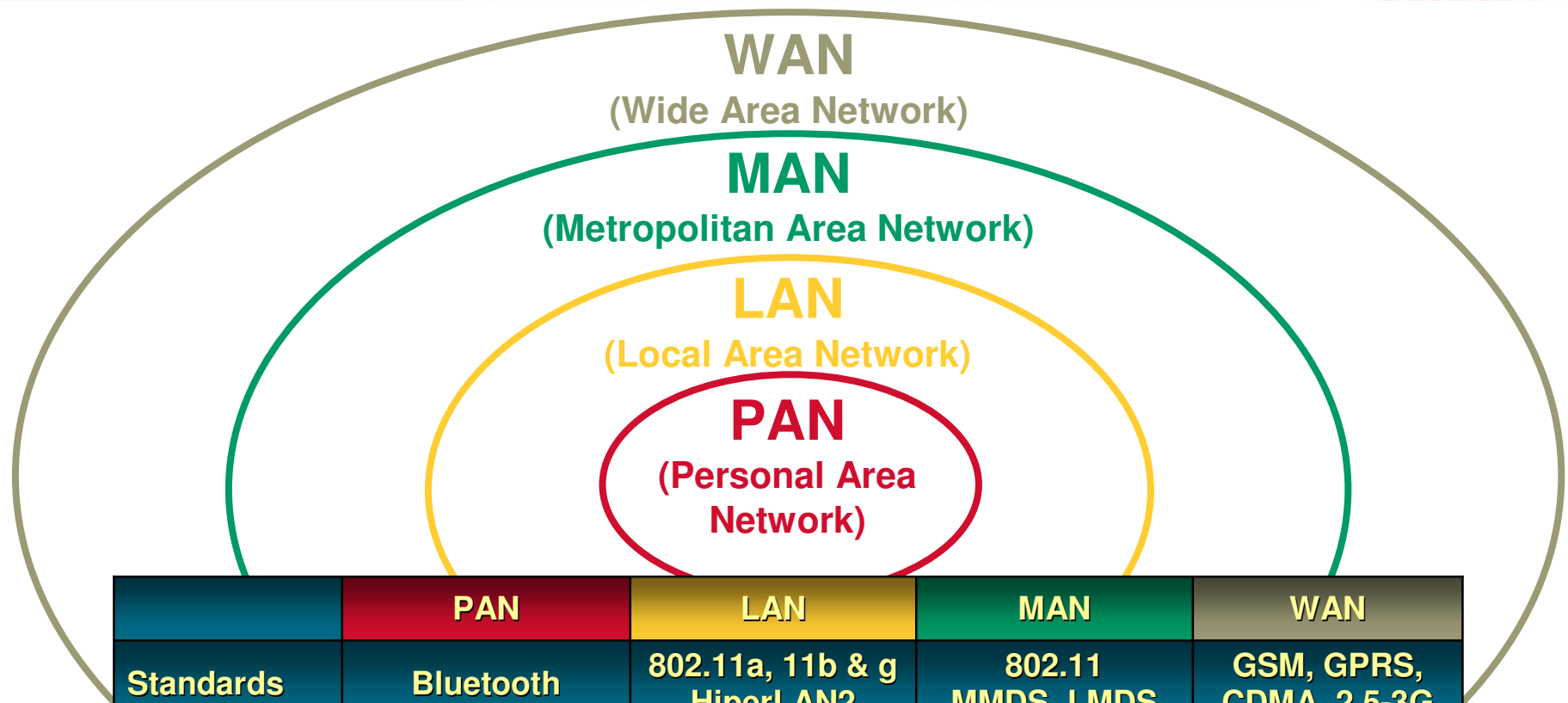
ISM Unlicensed Frequency Bands

Cisco.com



Wireless Technologies

Cisco.com

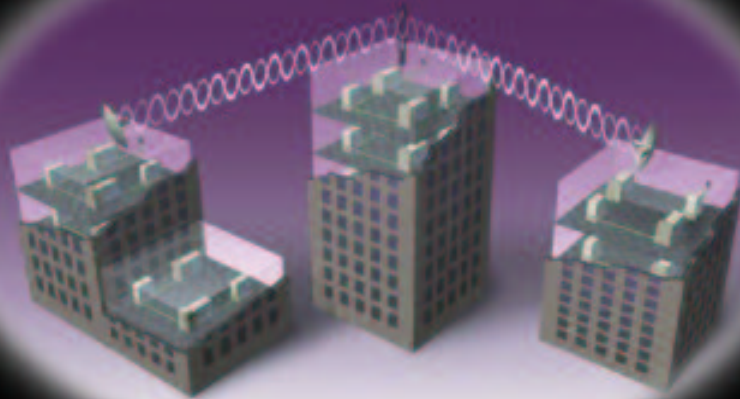


	PAN	LAN	MAN	WAN
Standards	Bluetooth	802.11a, 11b & g HiperLAN2	802.11 MMDS, LMDS	GSM, GPRS, CDMA, 2.5-3G
Speed	< 1 Mbps	2 to 54+ Mbps	22+ Mbps	10 to 384 Kbps
Range	Short	Medium	Medium-Long	Long
Applications	Peer-to-Peer Device-to-Device	Enterprise networks	Fixed, last mile access	PDA's, Mobile Phones, cellular access

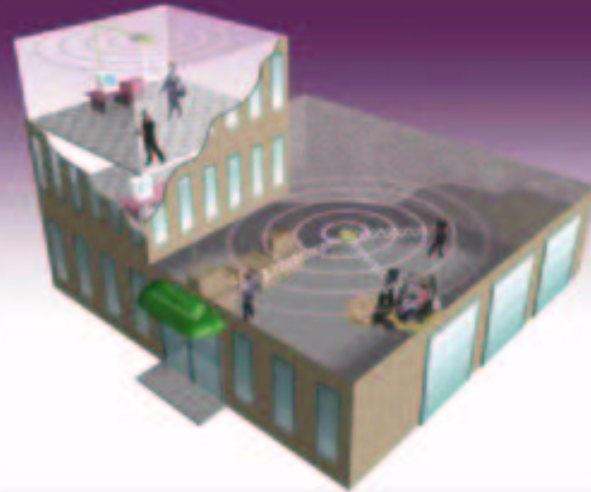
Wireless LANs

Cisco's Wireless Initiatives

Point-Point/Multipoint Wireless



Wireless LAN



Wireless Local Loop



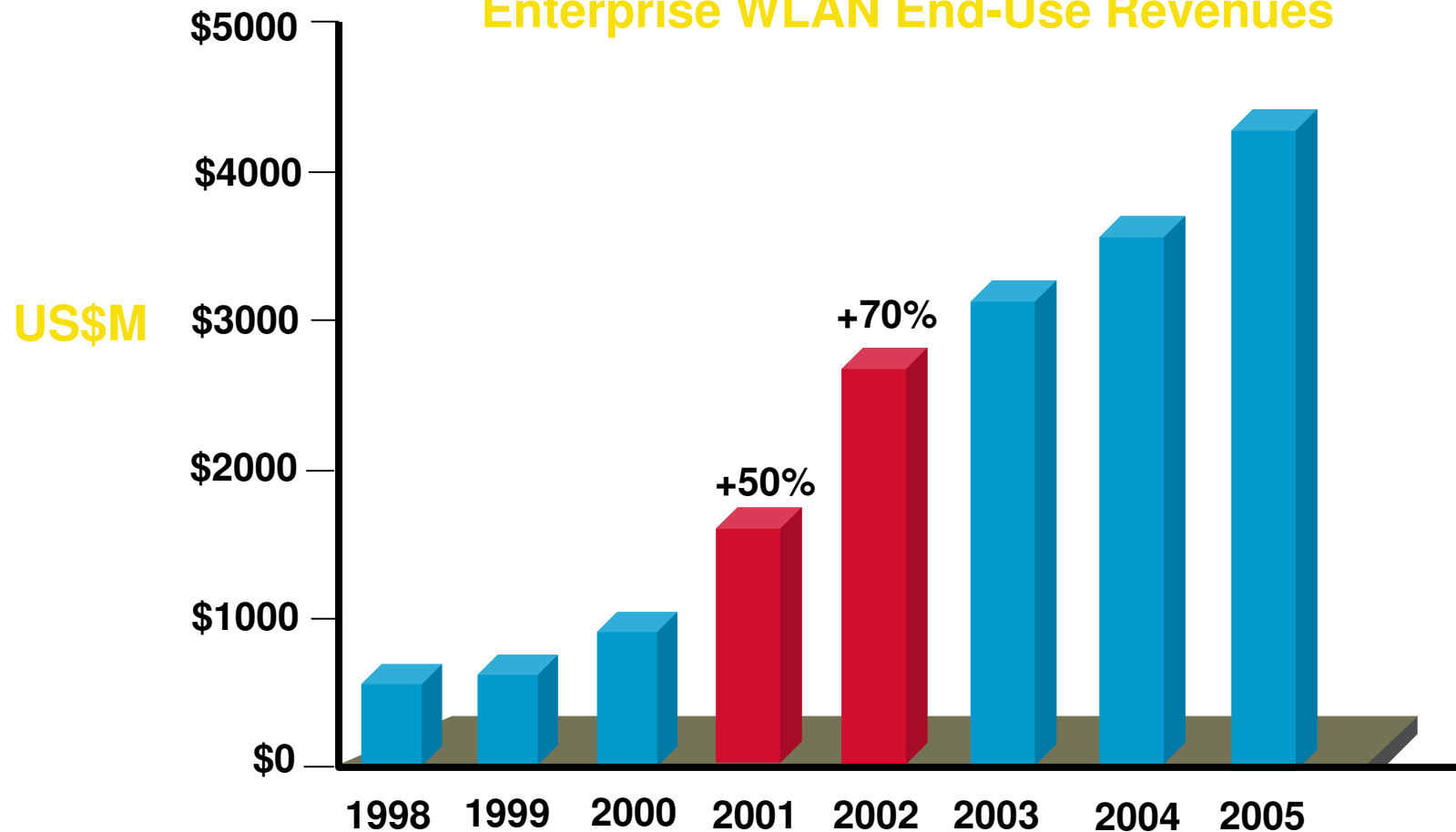
Telecommuter



WLAN is Taking Off

Cisco.com

Enterprise WLAN End-Use Revenues



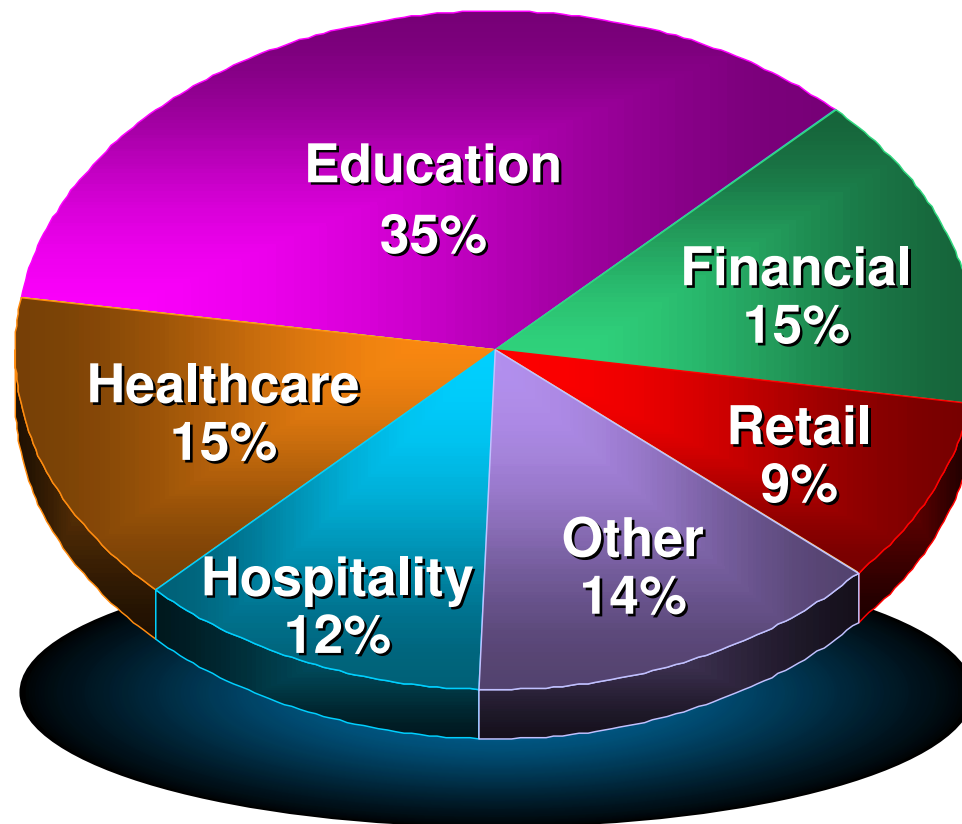
Source: Cahners In-Stat Group, 2001

Cisco.com

Key Verticals Adopting Wireless

Cisco.com

Wi-Fi Shipment Forecast for 2001



Source: Cahner's In-Stat Group 2001

Cisco.com

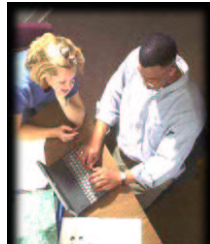
High-Speed Access Everywhere You Are

Cisco.com

Ethernet Everywhere



At Home



At School

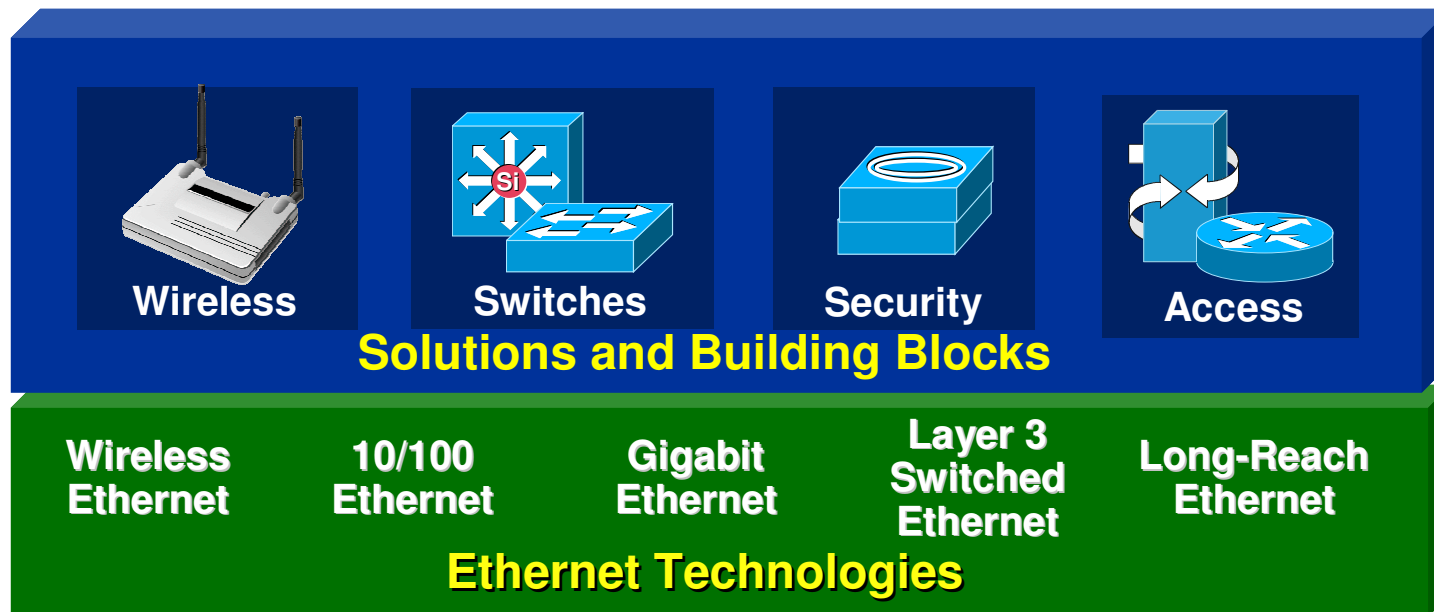


On the Move



At Work

Environments



Cisco.com

Wireless LAN Technologies

Cisco.com

	802.11b	802.11a	HiperLAN2
Freq. Band	2.4 GHz	5 GHz	5 GHz
Coverage	Worldwide	US/AP *	Europe
Data Rate	1-11 Mbps (now) >22 Mbps (1 yr)	20-54 Mbps (now) 100+ Mbps (future)	20-54 Mbps (1 yrs)

The Laws of Radio Dynamics:

Higher data rates = shorter transmission range

Higher power output = increased range, but lower battery life

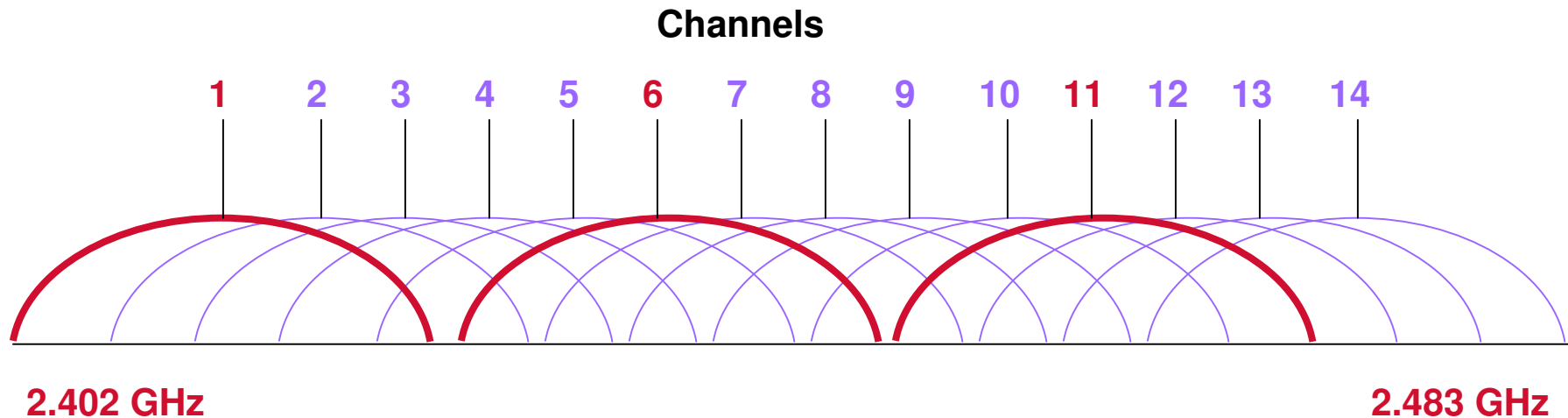
Higher frequency radios = higher data rates, shorter ranges

* Europe requires 802.11h (Dynamic Power and Frequency Management), 802.11e (QoS)

Cisco.com

802.11 Direct Sequence Spread Spectrum

Cisco.com

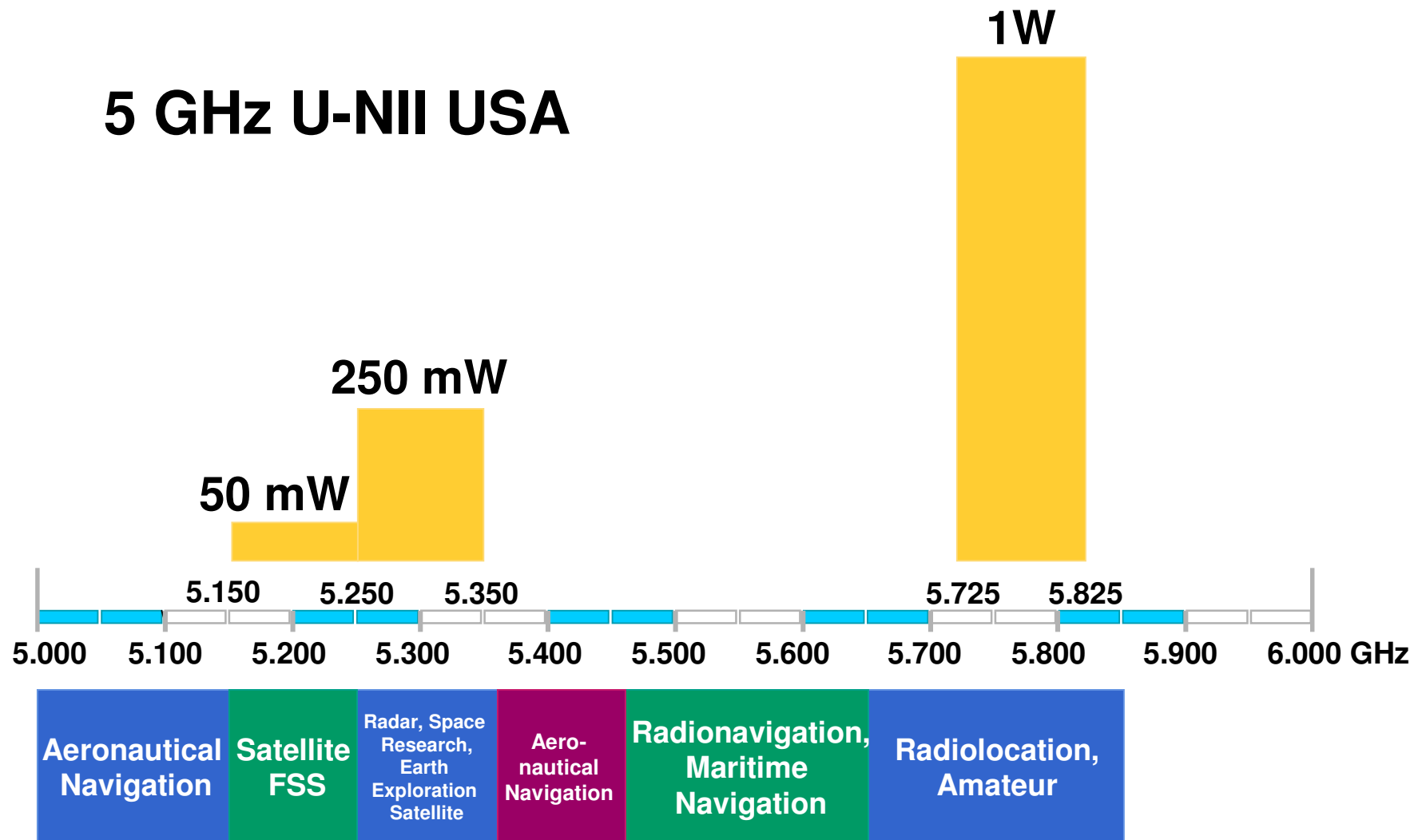


- (14) 22 MHz wide channels
- 3 non-overlapping channels (1, 6, 11)
- 11 Mbps data rate
- 3 Access Points can occupy the same space for a total of 33 Mbps aggregate throughput

Implementation Differences Regional Regulations for 5 GHz

Cisco.com

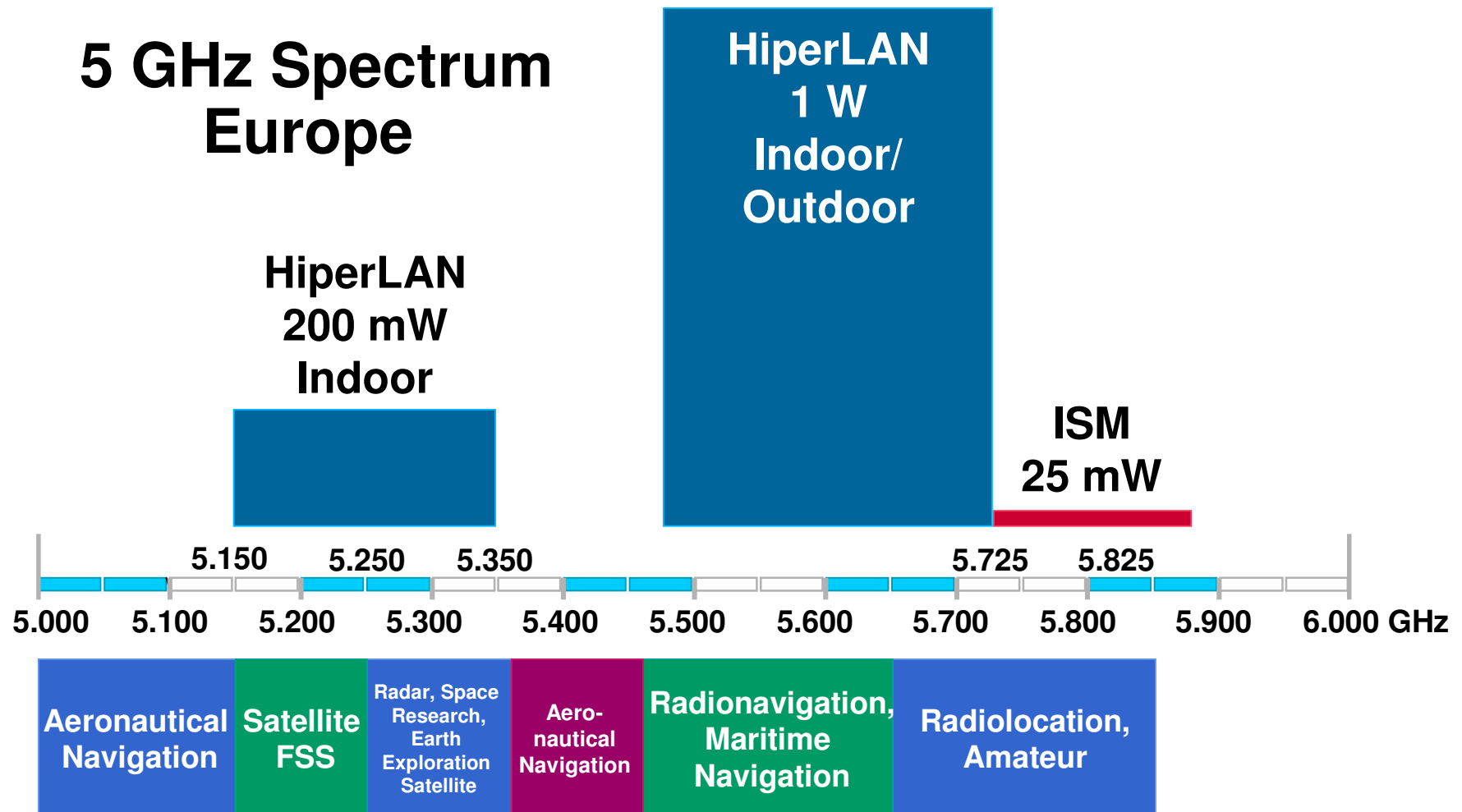
5 GHz U-NII USA



Implementation Differences

Regional Regulations for 5 GHz

Cisco.com



Characteristics of 802.11a

Cisco.com

- **Orthogonal Frequency Division Multiplexing (OFDM)**
Data rates supported: 54, 48, 36, 24, 12 & 6Mbps
Can “downshift” to lower data rates for longer range
- **Compliant with FCC and Japanese regulations**
Initial offering will not be available in EMEA & portions of Asia/Pacific
- **5GHz band has more channels than 2.4GHz band**
 $\text{UNII-1} + \text{UNII-2} = 8 \text{ non-overlapping channels}$
(vs. 3 channels for 2.4GHz)

Both frequency bands will be successful!

802.11 Positioning

Cisco.com

5GHz - 802.11a

- Maximum Wireless LAN performance: 54Mbps
- Higher expected throughput than 802.11g
- 8 channels
- Works only in U.S., Japan, and other FCC countries
- 5 GHz band has less interference

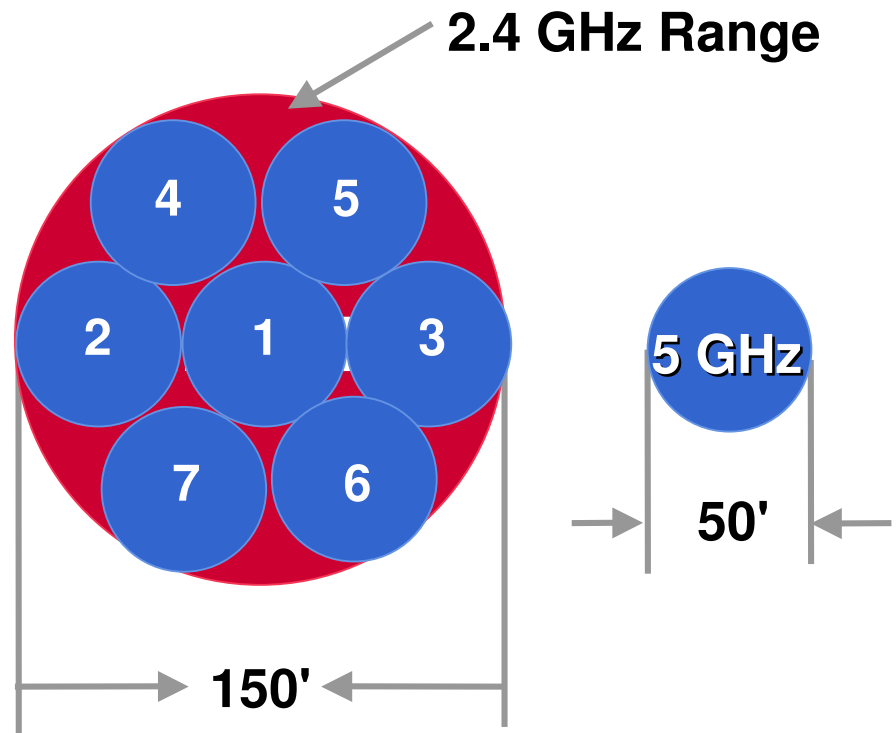
2.4GHz - 802.11b & g

- 11Mbps → 36Mbps → 54Mbps
- 3 channels
- Worldwide compatibility
- Compatibility with installed base of 802.11b products
- Wide selection of client devices
- Lower cost products
- Lower power products (important for handhelds)

5GHz (802.11a) vs. 2.4GHz (802.11b)

Cisco.com

- Range of 5 GHz is much **much less**—about 30%
- Overall investment of infrastructure is much higher (more APs)
- Not simply a “replace radio” for upgrade
- Will require a new survey/install when upgrading from 2.4 GHz to 5 GHz



Other 5 GHz Issues

Cisco.com

- **Security**—quote from recent Network World article covering new 5 GHz product indicates:
“Some management and security features found in its 802.11b products **are missing from the 802.11a** product, at least for the first pass, which is one reason for the moderate pricing.”
- **Interoperability**—No present Wi-Fi standard for interoperability; therefore no guarantee that what you buy will work with other vendors products
- **Wi-Fi5 ?**



Market Positioning

Cisco.com

- **.11b is ideal for customers:**
 - Requiring lowest acquisition cost
 - That have a large installed base of .11b
 - That have lots of roaming users (to other .11b sites)
- **.11a is ideal for customers:**
 - Requiring higher data rates
 - Requiring greater capacity (more channels)
 - Concerned about Bluetooth interference
 - With a small installed base of .11b

Bottom Line

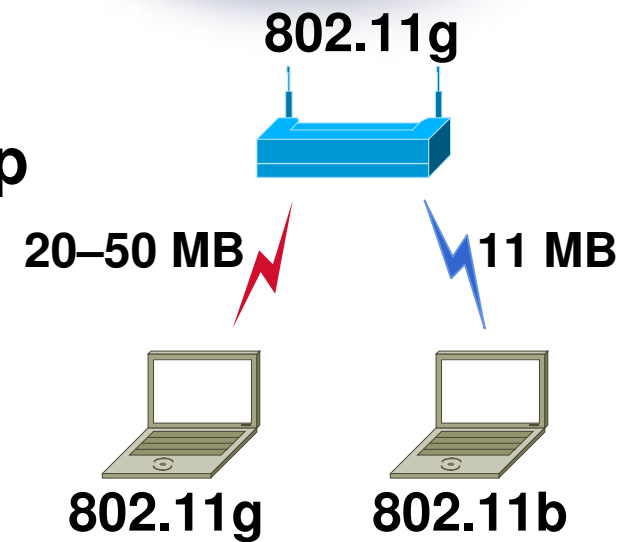
Cisco.com

- **This market is still in its infancy, not completely clear how 2.4 and 5Ghz markets will play out.**
- **5Ghz will appeal to Enterprises (where the installed base of 2.4 is little to none).**
- **5Ghz is NOT as well suited in the verticals or University environment where cost, power and range are key factors.**
- **Cisco must have both solutions, and present the customer with both options. We want to be the customer's trusted partner.**

What about IEEE802.11g?

Cisco.com

- Provides **higher data rates @ 2.4 GHz**
- **Similar speeds** as 802.11a
- **Backward compatible** with 11 Mbps (802.11b)
- Same modulation as 802.11a—**OFDM** (other three proposals eliminated)
- May take up to six months to develop and ratify as part of IEEE 802.11



Wireless Market Uses

Historical Market Inhibitors

Cisco.com

- **Positioning of wireless as a separate solution**
- **Immature technology**
 - Low data rate & throughput speeds**
 - Security concerns**
 - Vertical marginalization of technology**
 - Lack of standards**
- **Limited to vertical applications solving specific problems**
 - Manufacturing**
 - Healthcare**
 - Retail**
 - Education**

Key Growth Drivers

Cisco.com

- **Standardization**

IEEE 802.11b standards - Interoperability

- **Technological maturity**

Better security – 128-bit encryption

11 Mbps data rate speeds

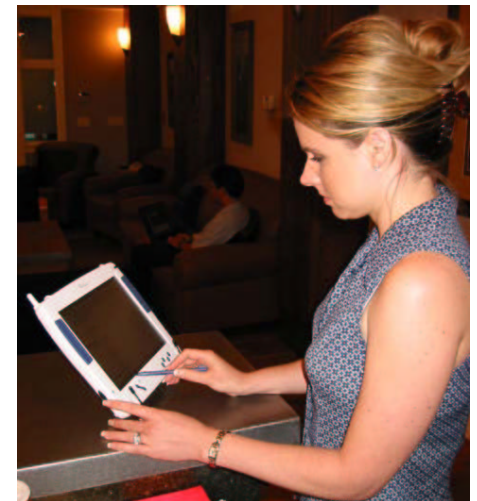
Ease of installation and management

- **Horizontal applications**

Extension of wired solutions

Connecting mobile users

More Mobile computing devices



Standards Compliance

Cisco.com

- **IEEE 802.11b**

**Design specs for high performance WLAN
Wireless Security, Interoperability, QoS**

- **WI-FI Certification by WECA (WI-FI.ORG)**

Ensures user level interoperability; all vendors products should work together (like cell phone technology).

Provide an accurate account and results of disparate vendor interoperability testing.

Cisco was a founding member!

802.11b Interoperability

Wireless Ethernet Compatibility Alliance



Cisco.com

The Role of Verticals

Cisco.com

- **Aironet has credible track record in vertical markets**
- **Key verticals have already adopted wireless technology:**

Manufacturing

Healthcare

Transportation

Finance

Education

Hospitality/retail

Government



Horizontal Market Requirements

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Requirement

- Wireline-class security
- High performance and reliability
- Enterprise-scale manageability
- Low total cost of ownership
- Standards foundation

Solution

- Centrally managed authentication, dynamic encryption keys (LEAP)
- Market-leading performance and reliability in radios, platforms, services
- Easy-to-use point tools; integration with existing management infrastructure
- Features that simplify installation and remove “hidden costs”
- Compliance with and innovation of standards contributing to interoperability and usability (802.11, 802.1X, EAP, WECA)

Horizontal Applications

Cisco.com

- **Extend wired networks providing mobility**
- **Eliminate expensive wiring problems (moves, adds & changes)**
- **Provide a complete networking solution for small companies/SOHO**
- **Integrate home, travel, and work environments for flexible, consistent connectivity (Cisco does NOT offer a consumer product).**
- **Circumvent physical restrictions that limit network expansion**
- **Provide flexible LAN solutions in fast-changing environments**

Cisco.com

Wireless Access Today

Cisco.com

**No longer just a
vertical/niche technology**

Basic network building block

Delivers network ubiquity

Standards are emerging

**Interoperability is now
proven**

**Increasing demand for
higher bandwidth**

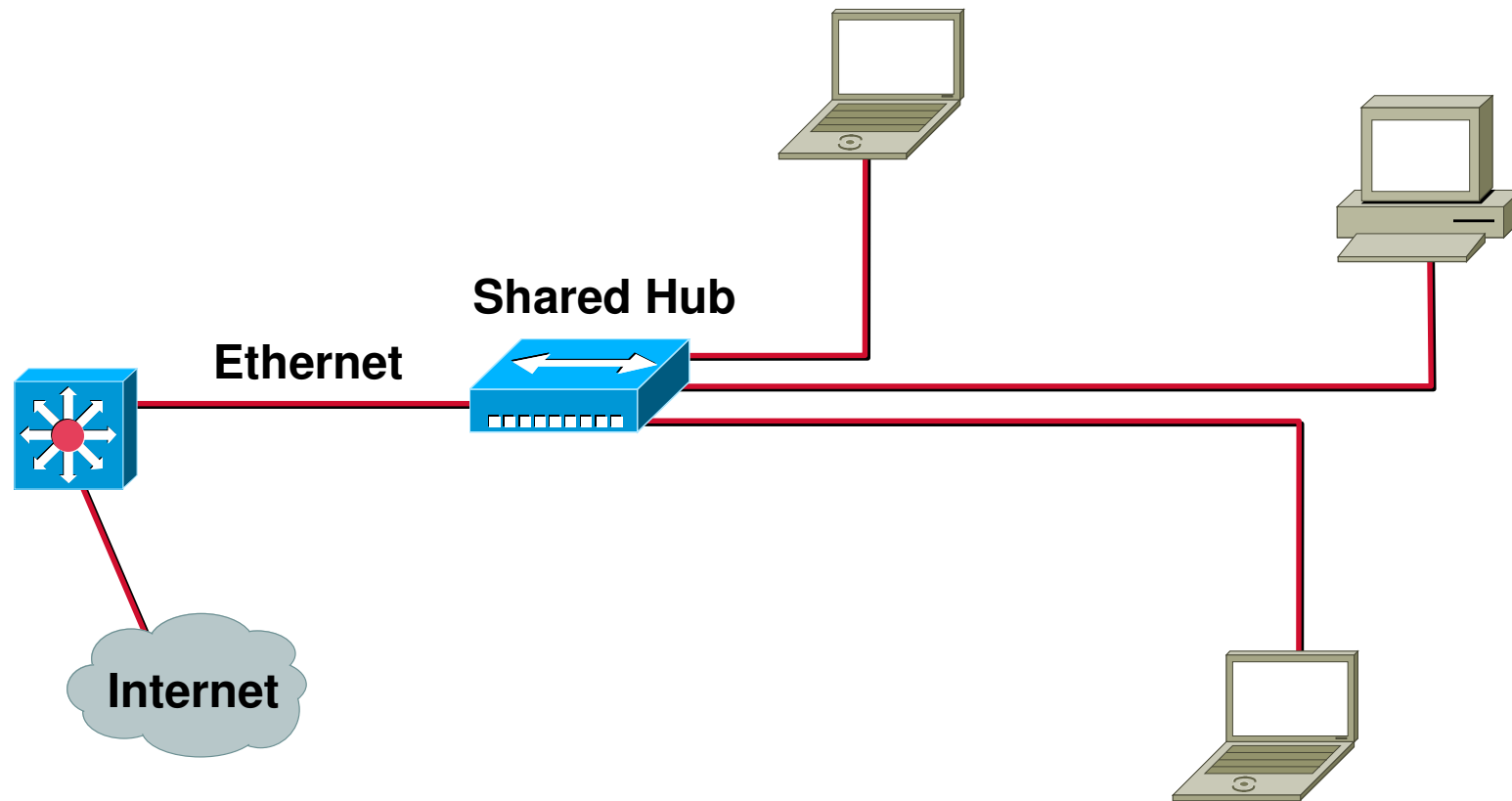
Opportunity for true mobility



Wireless LAN Topologies

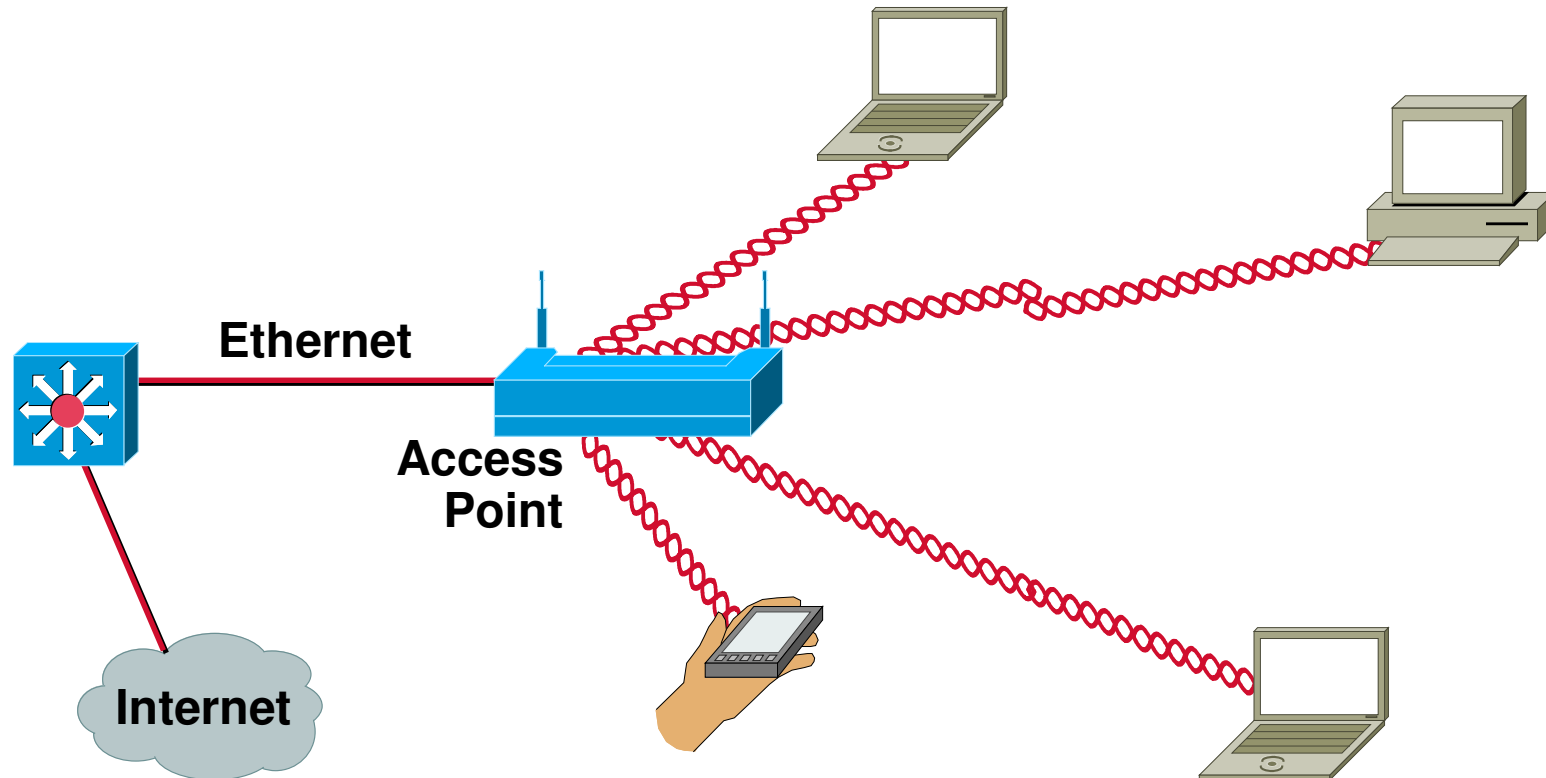
Shared Local Area Network (LAN)

Cisco.com



Wireless Local Area Network (WLAN)

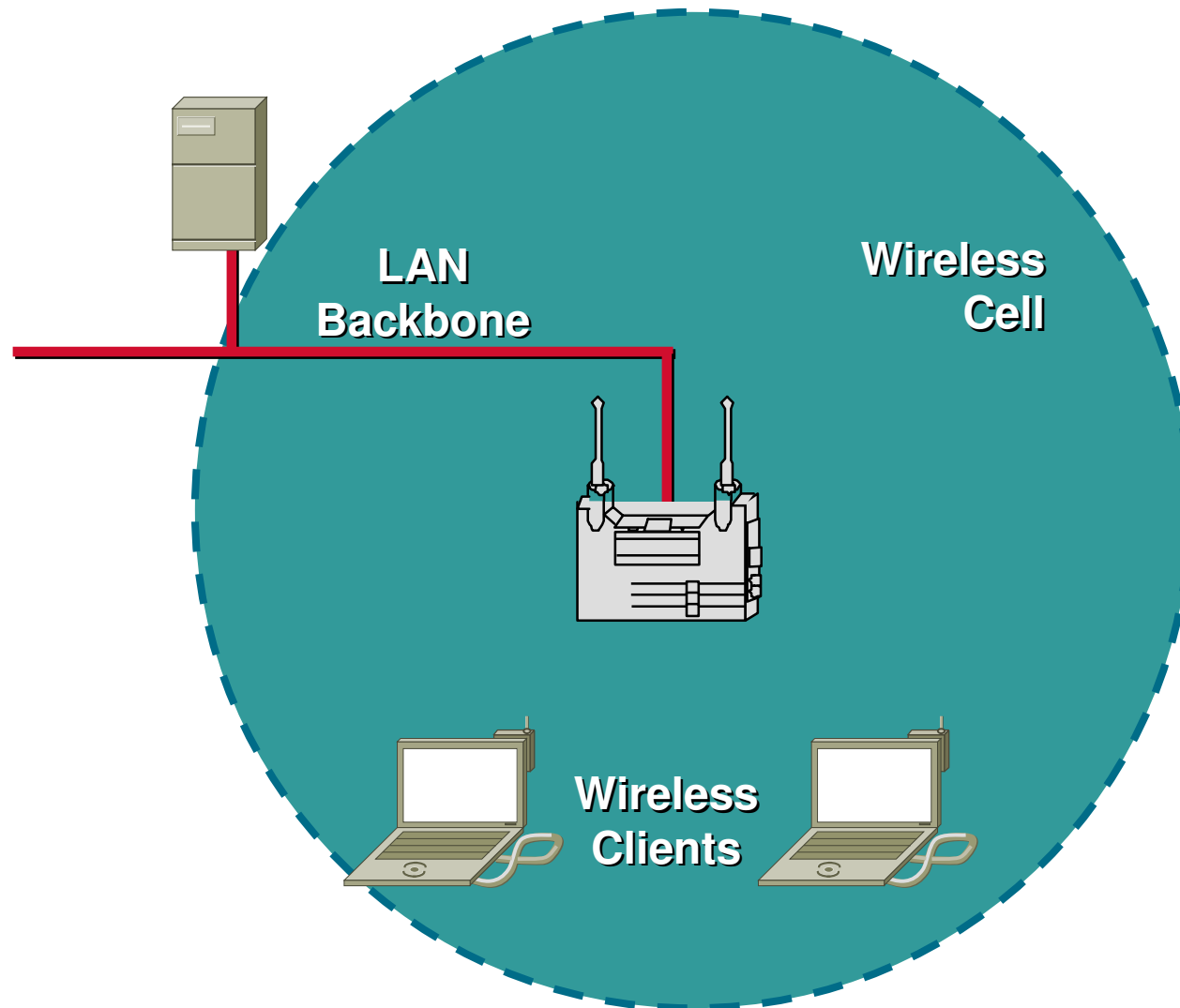
Cisco.com



Remember: An Access Point is a SHARED device and has similar performance to a SHARED Ethernet HUB

Typical Single Cell Configuration

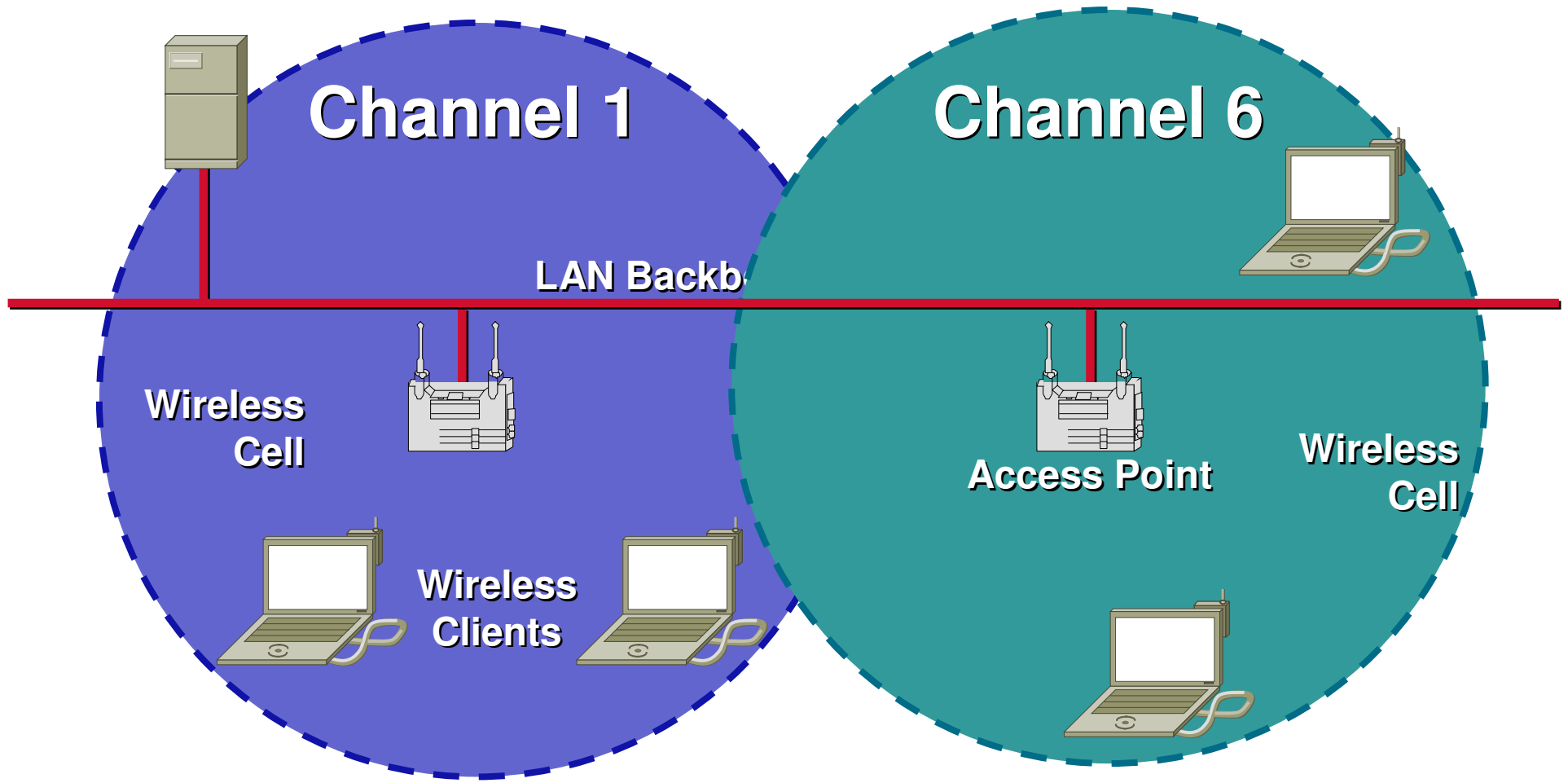
Cisco.com



Cisco.com

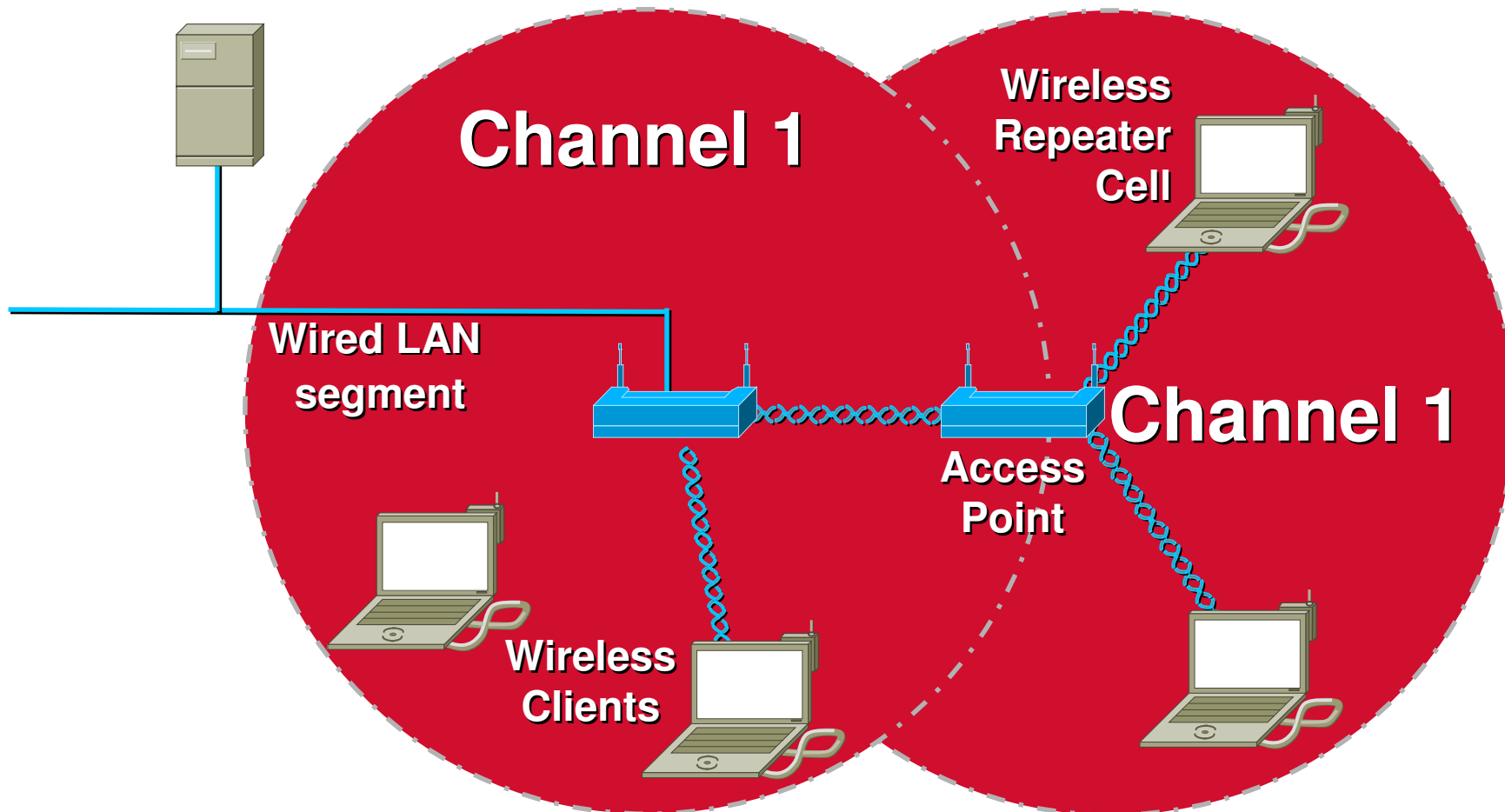
Typical Multicell Configuration

Cisco.com



Wireless Repeater

Cisco.com

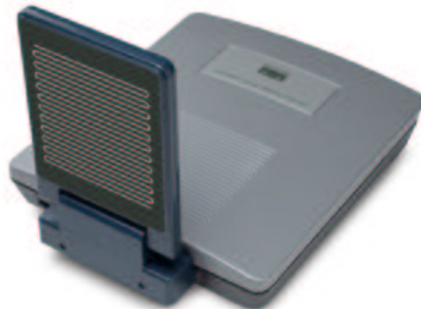


Wireless LAN Components

Wireless LAN Components

Cisco.com

- PC Card/PCI and ISA Client Adapters
- Access Points
- Line-of-Sight Bridge Products
- Antennas & Accessories



Client Adapters

Cisco.com

- **PCMCIA card for Laptops and PDAs**
- **PCI adapter for Desktops**
- **Driver Support**
 - Windows 95, 98, 2000, XP
 - Windows NT 4.0
 - Windows CE
 - Linux
 - Mac OS 9, 10
- **Also supports Novell Netware Clients**
- **Utilities include user configuration and site survey tool for simple installation and upgrade**



Client Gadgets

Cisco.com



IP Phones



Palm and PocketPC with built-in scanner



NetVision data phone



Thumb-sized portable scanner

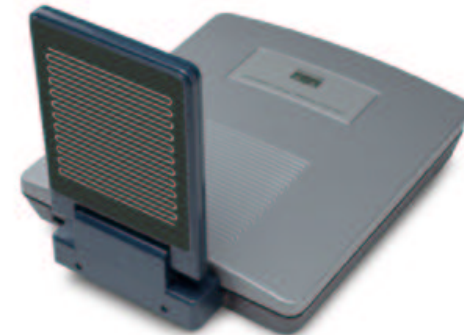
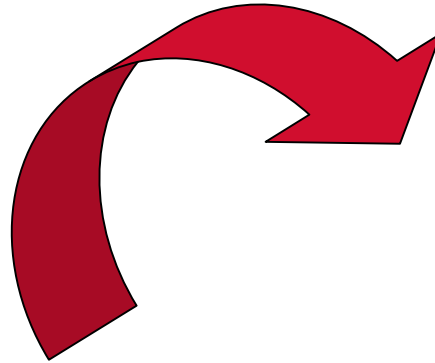
Cisco's WLAN Product Evolution

Cisco.com



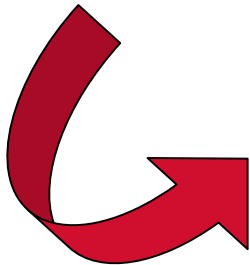
340 Series

- 30 mW radio
- AC powered
- 802.11b compliant



1200 Series

- 100 mW embedded radio
- Modular design
- 802.11b (initially)
- 802.11a and g, radios shortly
- AC powered or in-line
- Plenum ratable



350 Series

- 100 mW radio
- In-line powered
- 802.11b compliant
- Improved motherboard
- Plenum ratable

Investment Protection and Future Proofing

Cisco.com



- **Modular platform for single or dual band operation**
- **Field upgradeable radios**
- **Eight megabytes of storage and support for Cisco management tools**

Flexibility

Cisco.com

- **Ideal for both office and rugged environments**

Office interior ascetics, broad operating temperature range

- **Wall and ceiling mount capabilities**

Metal case and UL 2043 for Plenum ratatability

- **Support for both in-line power over Ethernet and local power**

- **Variable transmit power and broad selection of antennas**

Field upgradeable

Cisco.com



**Mini-PCI 2.4
GHz slot**

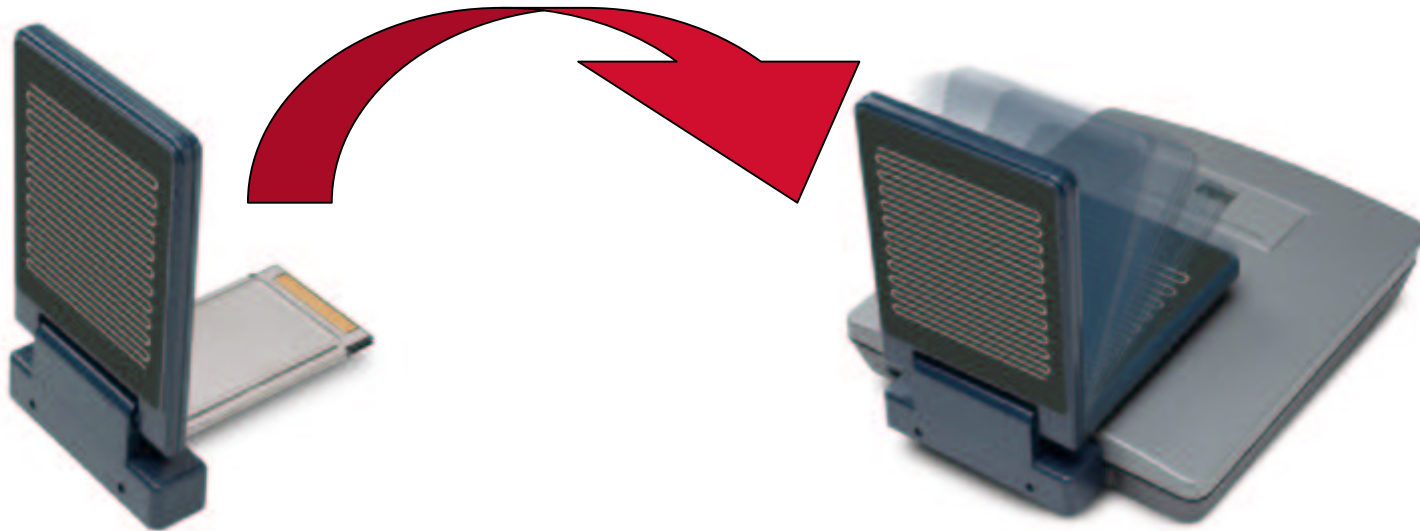


**5 GHz Radio
Module slot**

- **Both the 2.4 GHz and 5 GHz radios are field upgradeable**

Dual band capabilities

Cisco.com



- **Module slot for 802.11a radio**
- **Will be able to run both 802.11b and 802.11a simultaneously**

Mounting

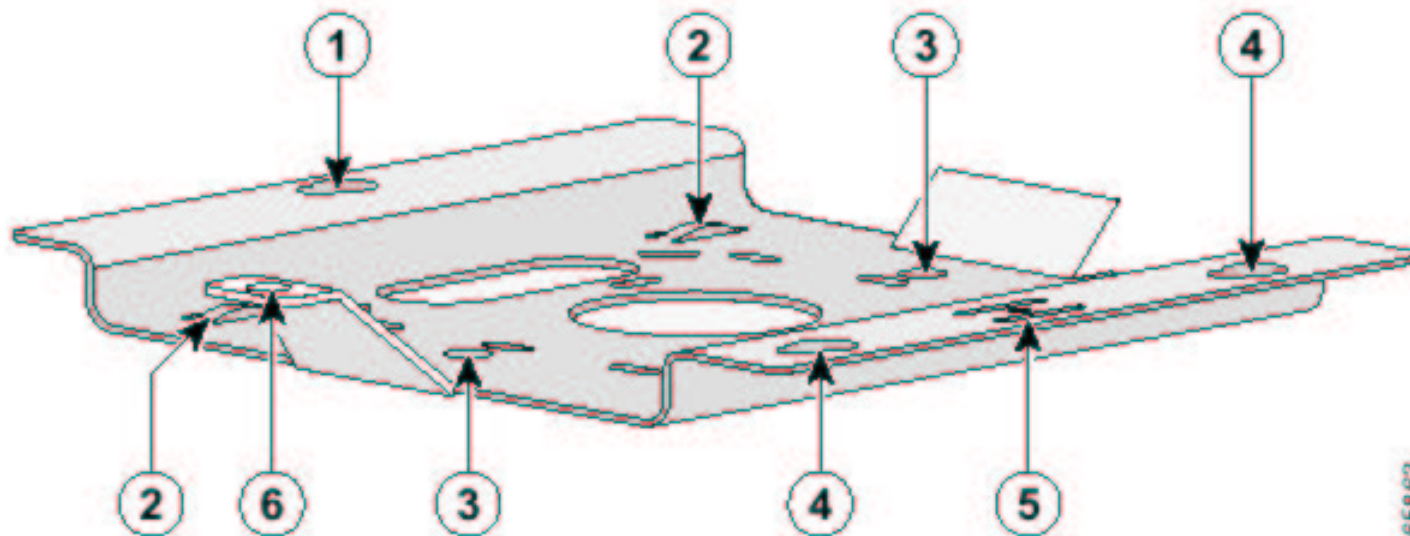
Cisco.com



- **Mounting bracket separate from AP**
- **Kensington lock port**
- **Pad lock holes lock-in AP to mounting bracket as well as any 802.11a Module**
- **AP when attached to mounting bracket hides the mounting screws for enhanced security**

Mounting Bracket

Cisco.com



1	Access point mount	4	Access point mounts
2	Cable tie points	5	Locking detent
3	Ceiling mount holes	6	Security hasp

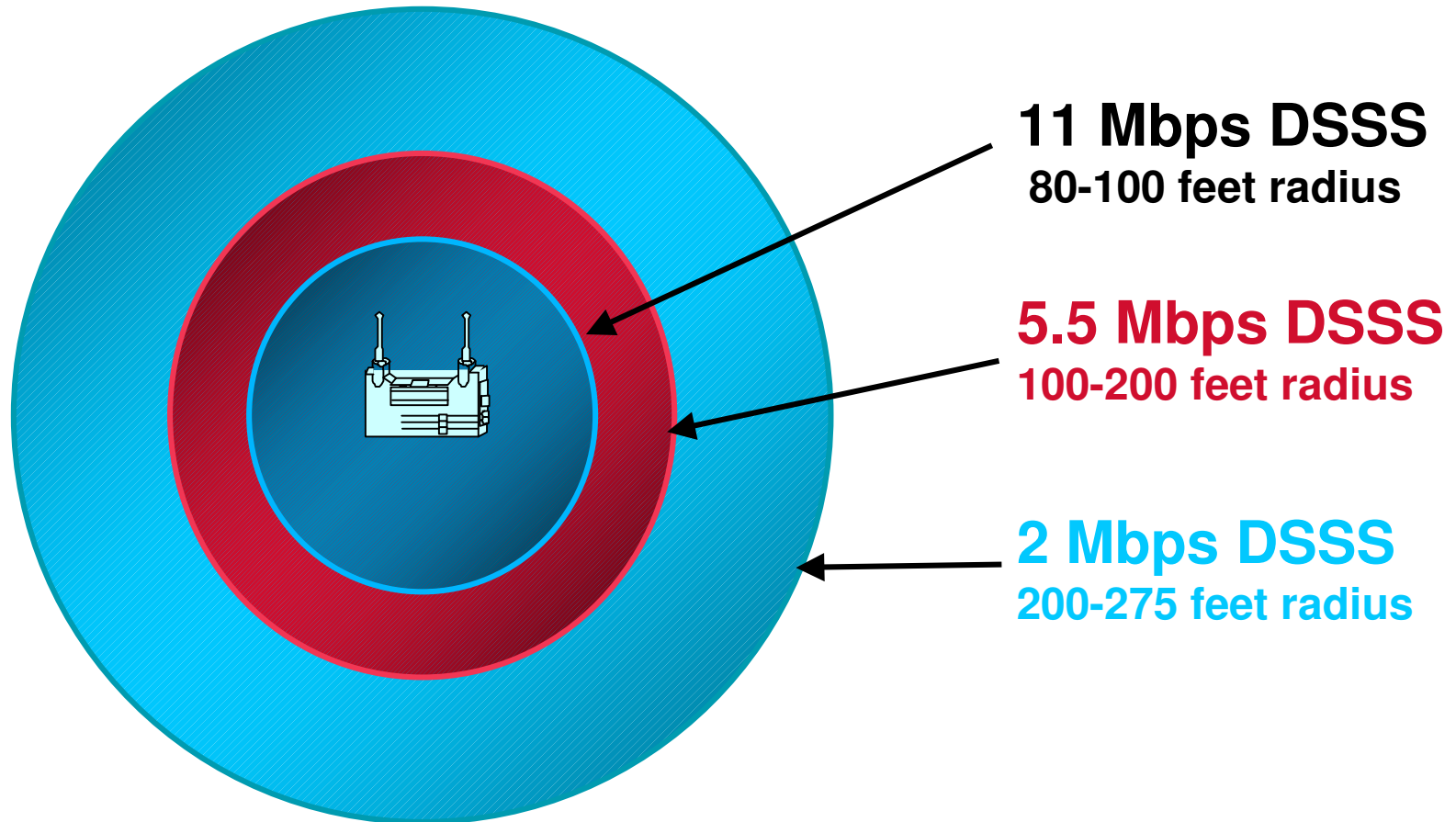
Transmit Power

Cisco.com

- **Transmit power is 100mW (+20dBm)**
- **Other supported power levels can include:**
50, 30, 20, 5, and 1mW

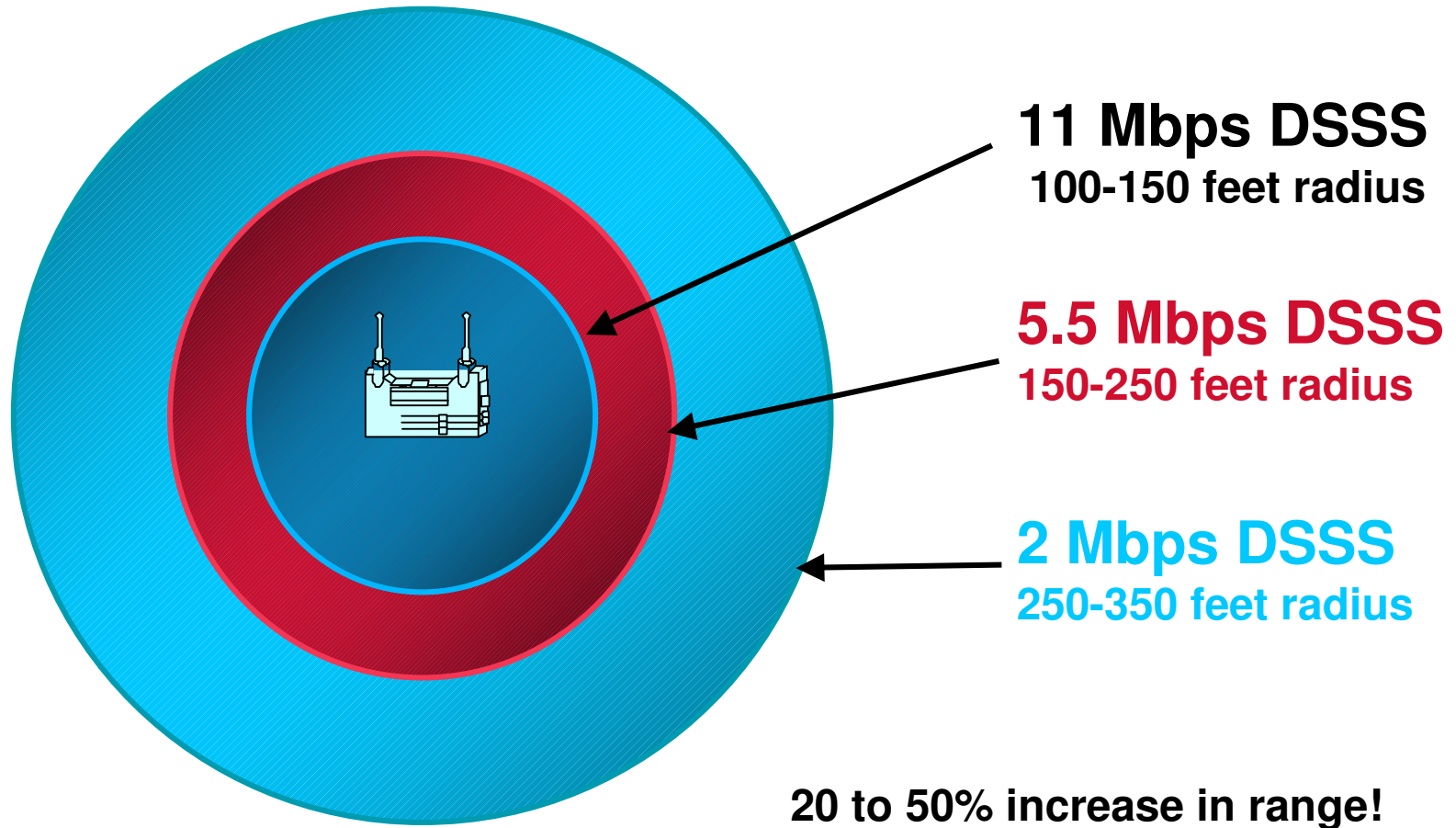
30mW Cell Size Comparison

Cisco.com



100mW Cell Size Comparison

Cisco.com



AC Power Requirements

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- **Cost of AC cabling can be astronomical at times.**
- **As much as \$30K for a building in San Jose (3 story Cisco offices)**
- **In line power has reduced the cost of providing AC power to each A.P.**

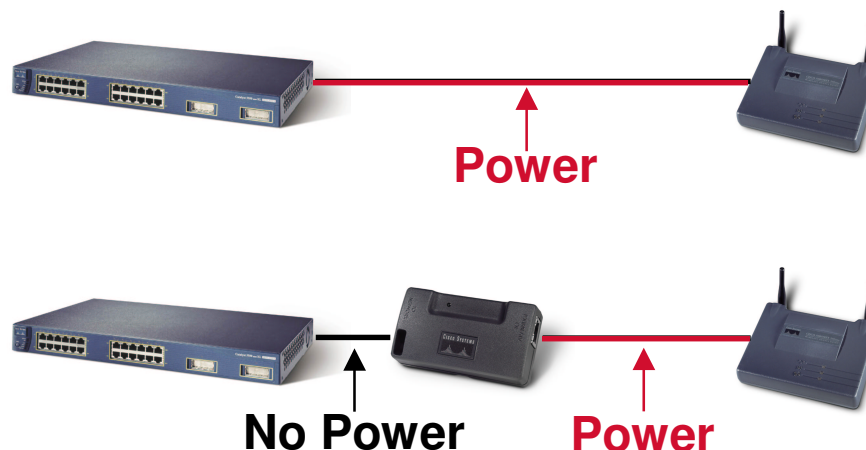
Aironet 350

Ethernet In-Line Power

Cisco.com

Ethernet In-line Power Source:

- Catalyst 3524 Power Switch
- Catalyst 6000 Power Blade
- Catalyst 4000 Power Blade
- 48 Port Power Patch Panel



Ethernet In-line Power Source:

- Aironet Power Injector

- Aironet 350 uses Ethernet in-line power ONLY
- Eliminates need for local power and AC infrastructure cost
- Draws in-line power from edge devices (-48 Volts)
- Catalyst power switches support device discovery mode

Cisco.com

Cisco Aironet Series Bridges

Cisco.com

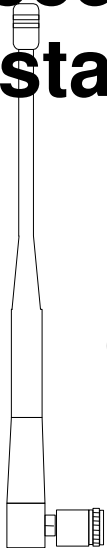
- **Building-to-Building connectivity at up to 25 miles (line of sight)**
- **Cost effective alternative to leased line/T1**
- **Rapid, simple deployment and re-deployment**
- **Point-to-Point and Point-to-Multipoint**
- **No government license required**



Dipole Omni Directional Whip

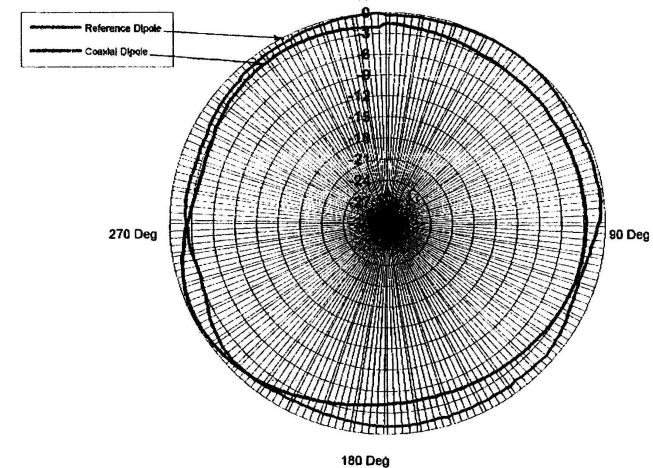
Cisco.com

- **The Dipole Omni-Directional Whip:**
- **Access Points and PC boards are usually installed with this antenna.**



Polarization: Vertical

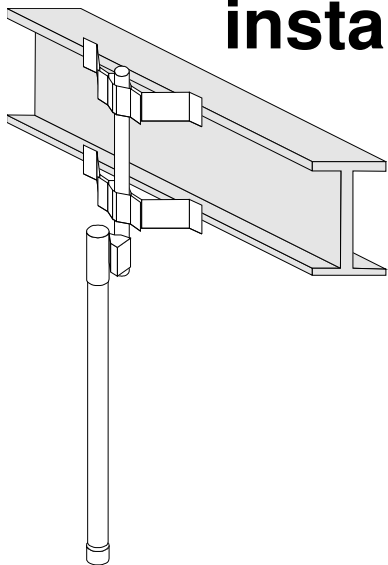
Gain: 2.14dBi



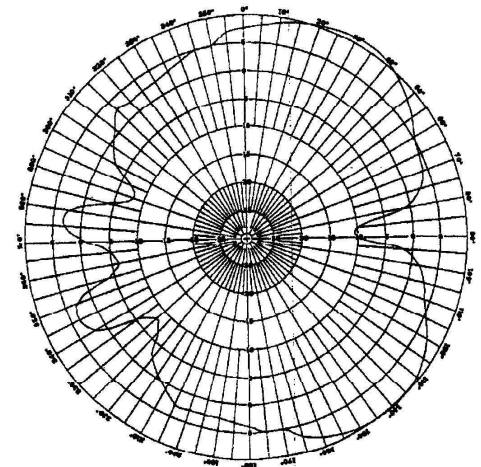
Omni-Directional Antenna

Cisco.com

- **The High-Gain Omni-Directional:**
- **This antenna covers a significantly greater area than can be covered with the unity-gain Omni-directional type. Access Points are usually installed with high-gain antennas.**



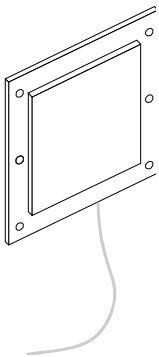
Polarization: Vertical
Gain: 5.2 and 12dBi



Hemispherical Patch Antenna

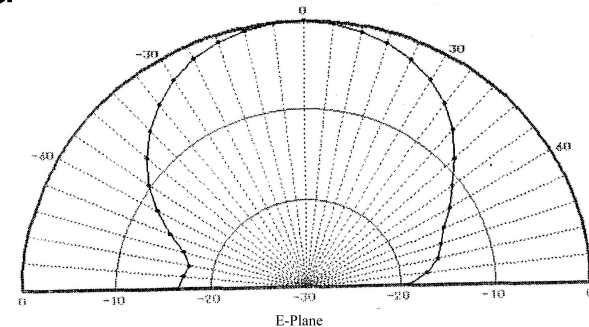
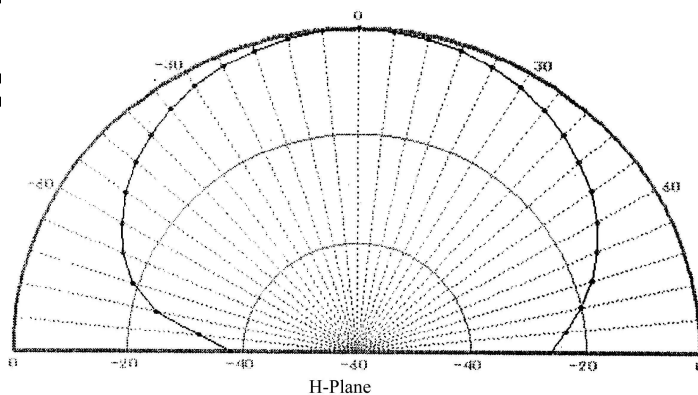
Cisco.com

- **The Patch:**
- **This is a directional antenna with a very wide pattern. It is sometimes easier to mount the “patch” than any other type antenna.**



Gain: 6dBi and 8.5dBi

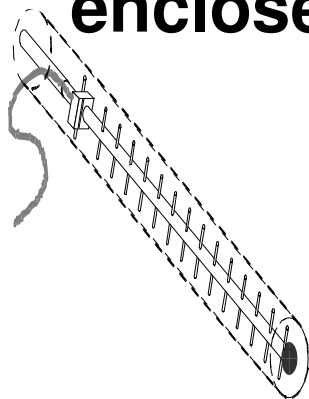
F



High Gain Yagi

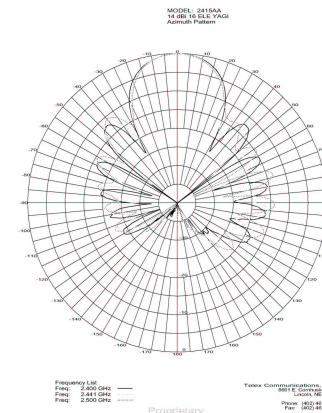
Cisco.com

- This is a very directional antenna with a beam width of only 30 degrees. When the high-gain Yagi is used in a warehouse facility it can provide long directional coverage from walls adjacent to rack shelving. This type of Yagi is enclosed in a plastic casing.



Gain: 13.5dBi

Frequency: 2.4 GHz



Misc. Accessories

Cisco.com

- Wireless Accessories that complement Cisco's product offerings

TerraWave products include:

Site Survey Tools

Antenna Splitters

Custom Cables and Connectors

NEMA Enclosures

Custom Mounting Solutions

Contact TerraWave at 210-375-8482 or
www.terra-wave.com



WLAN Demo

Site Planning

Pre-Site Survey

Cisco.com

- **A form of data collection**

Information that will dictate how or where the survey is conducted

This helps to determine overall project requirements such as:

Throughput needed

Redundancy and overlap

Number of users

Type of applications which dictate performance

Survey restrictions and special needs

Cisco.com

Site Survey

Cisco.com

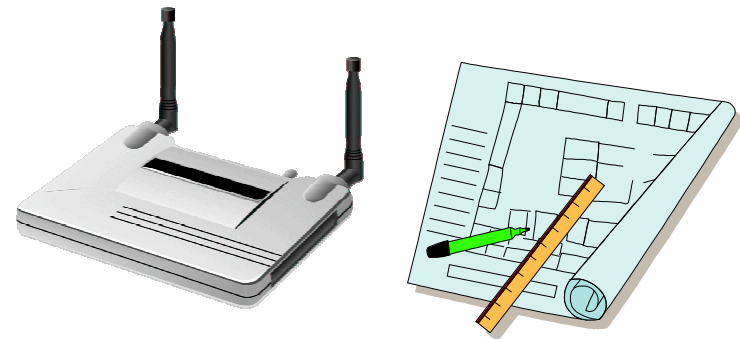
- **The only way to guarantee a successful installation is to have a full site survey or engineering design plan for the facility**
- **Installation without a site survey can lead to serious network problems**

What You Need

Cisco.com

- Test Equipment
- Antennas & Cables
- Ladder or Lift
- Safety Equipment
- Marking Materials
- Site Drawing
- Meet with MIS
- Conduct a Walk-through of the Site

- **A Qualified Partner**



Training Partner

Cisco.com



GigaWave Technologies, LTD.

10521 Gulfdale

San Antonio, Texas 78216

Phone: 210-375-0085

FAX: 210-375-8382

<http://www.giga-wave.com/>



"THANKS AGAIN FOR ONE
OF THE BEST CLASSES
I HAVE ATTENDED..."
MITCH PARKER > SPRINT



Educating the wireless world.

Networking Professionals Connection

Cisco.com

Visit Our Interactive Web Site for:

- Discussion forums
- Online events
- Biweekly newsletter

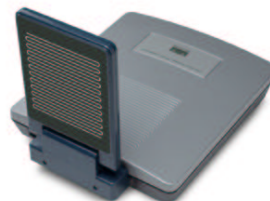


www.cisco.com/go/netpro

Test Equipment

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- Selection of antennas
- AP model that will be installed
- Wireless Laptop or client device used
- Spectrum Analyzer



Cisco.com

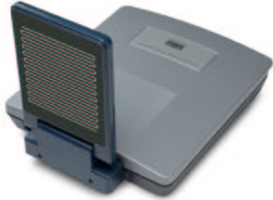
Antennas & Cables

Cisco.com

- **Always test with the antenna to be installed**
- **Any antenna extension cables needed for the installation should be used for the Site Survey too**

Laptop or Client Device

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- Any device used for testing the connection between the AP and Client device must be able to run diagnostic utilities to test the link
- Laptops are normally used however sometimes client devices are specified such as pen based PC's



Other Test Tools

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- **A Spectrum Analyzer is sometimes used to locate sources of Radio Frequency Interference (RFI)**
- **A handheld Frequency Counter can provide a quick reference to specific emissions in a close area**
- **An Electromagnetic Field Probe can detect local sources of Electro-Magnetic Interference (EMI)**

Site Drawing

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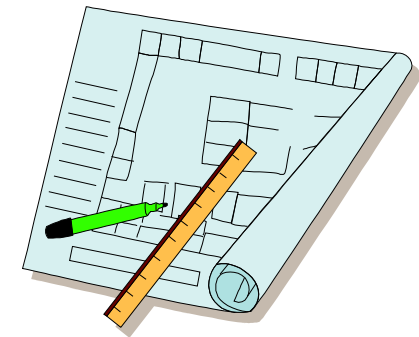
- **A set of drawings or prints are needed to annotate:**

AP locations

Coverage areas

Cable and electrical requirements

Sources of interference



- **A set of colored pens, ruler and of course something to mark the locations in the facility such as flagging tape are also needed**

Site Walkthrough

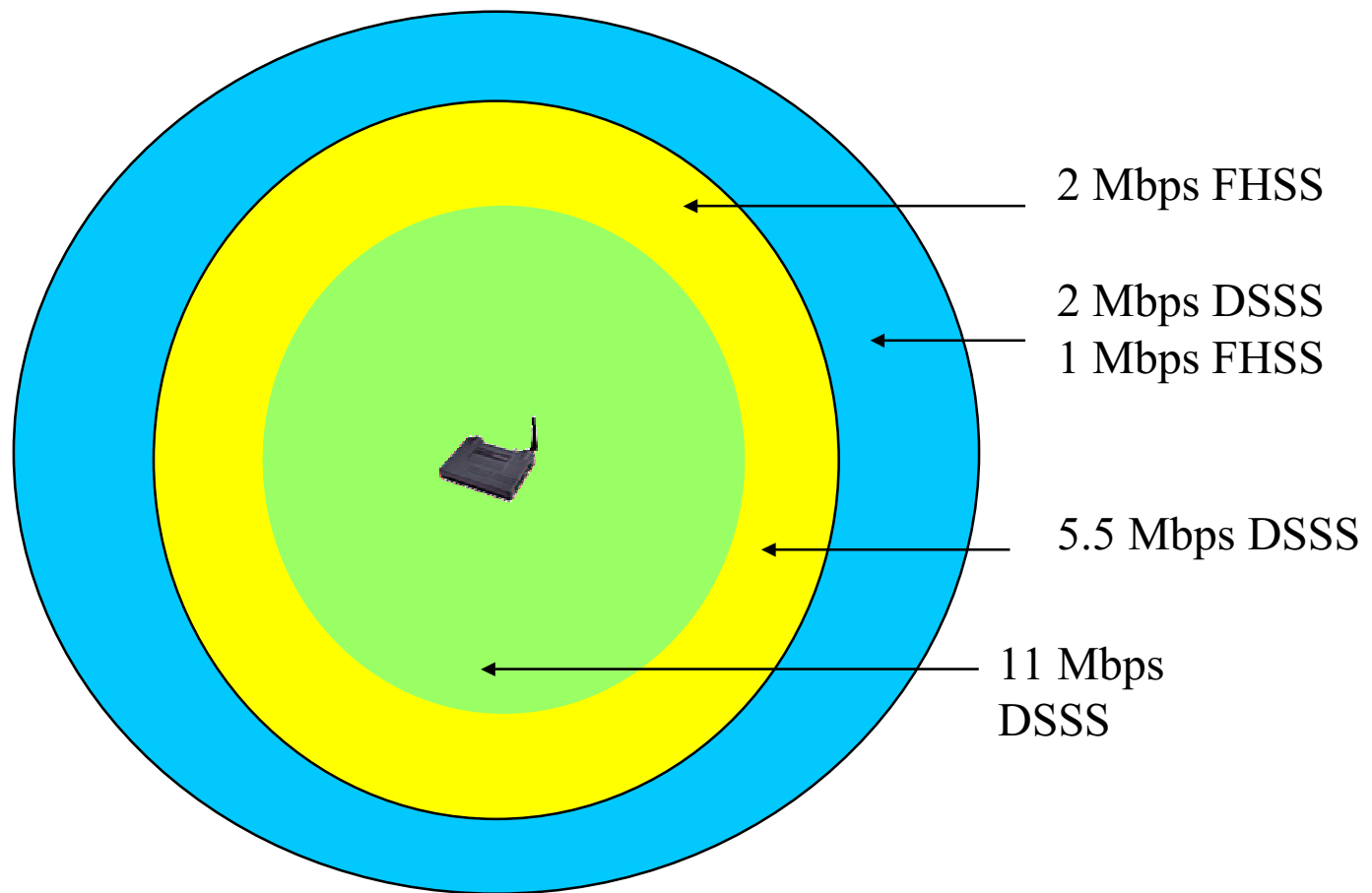
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- **A walkthrough is necessary for:**
 - Defining coverage areas desired**
 - Identifying environmental restrictions**
 - Familiarizing with the facility to develop a game plan for the Site Survey**



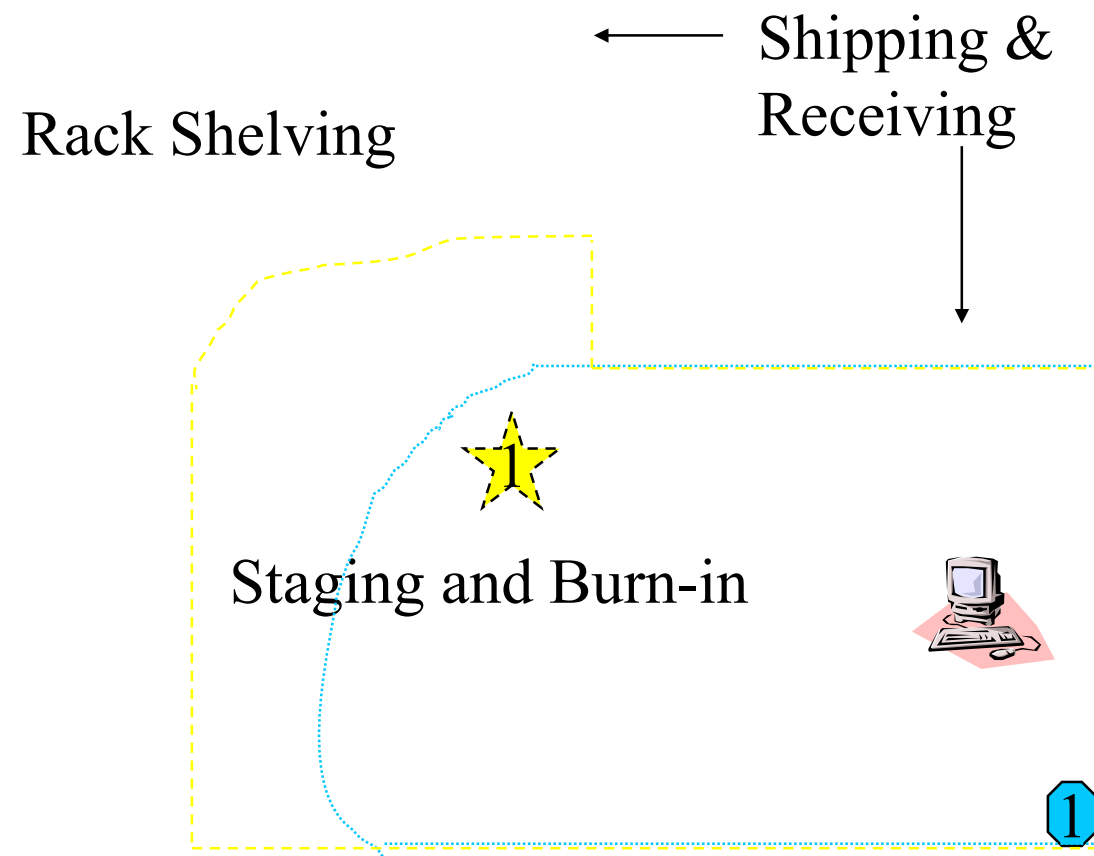
Think of Rate vs. Range

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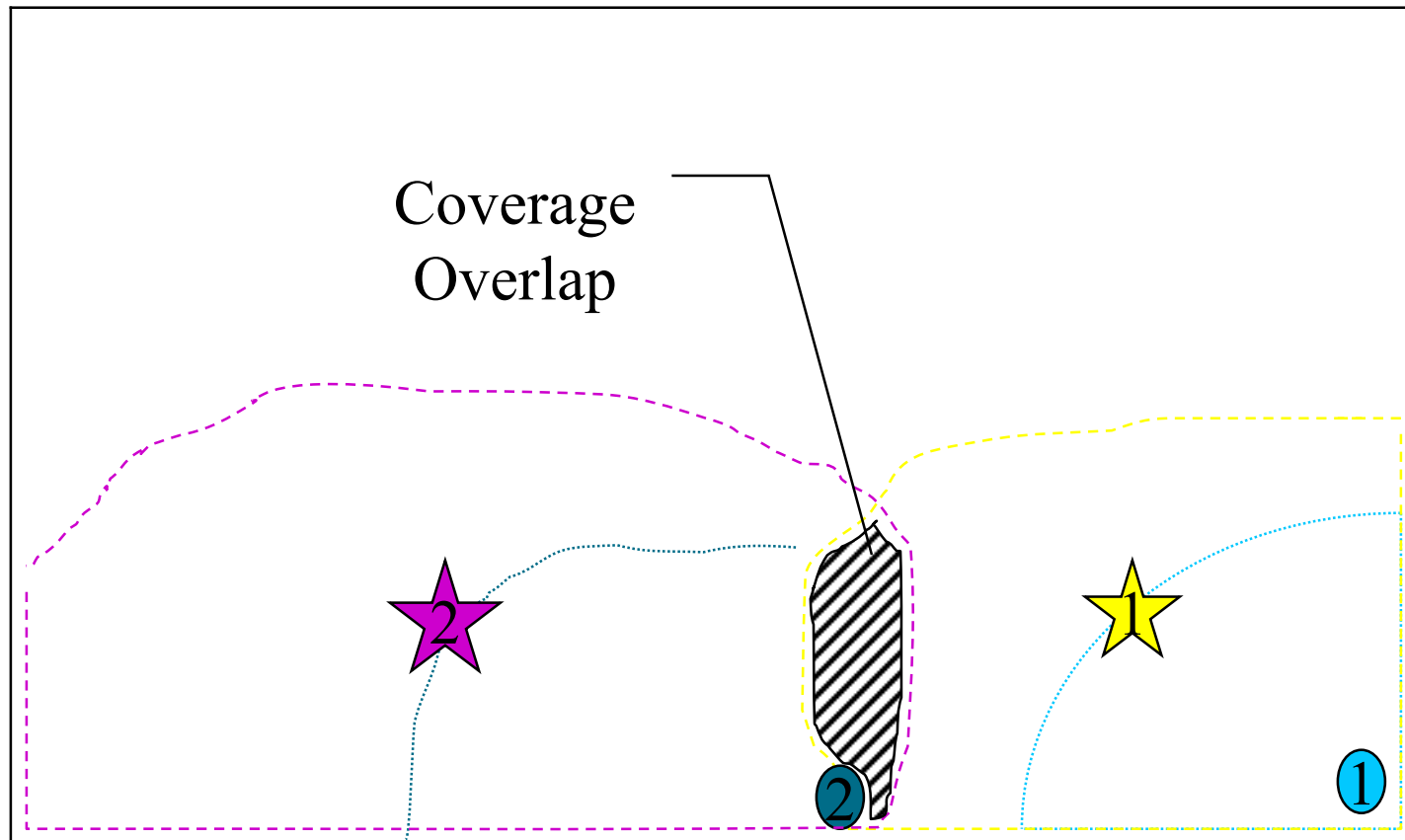
Facility Layout

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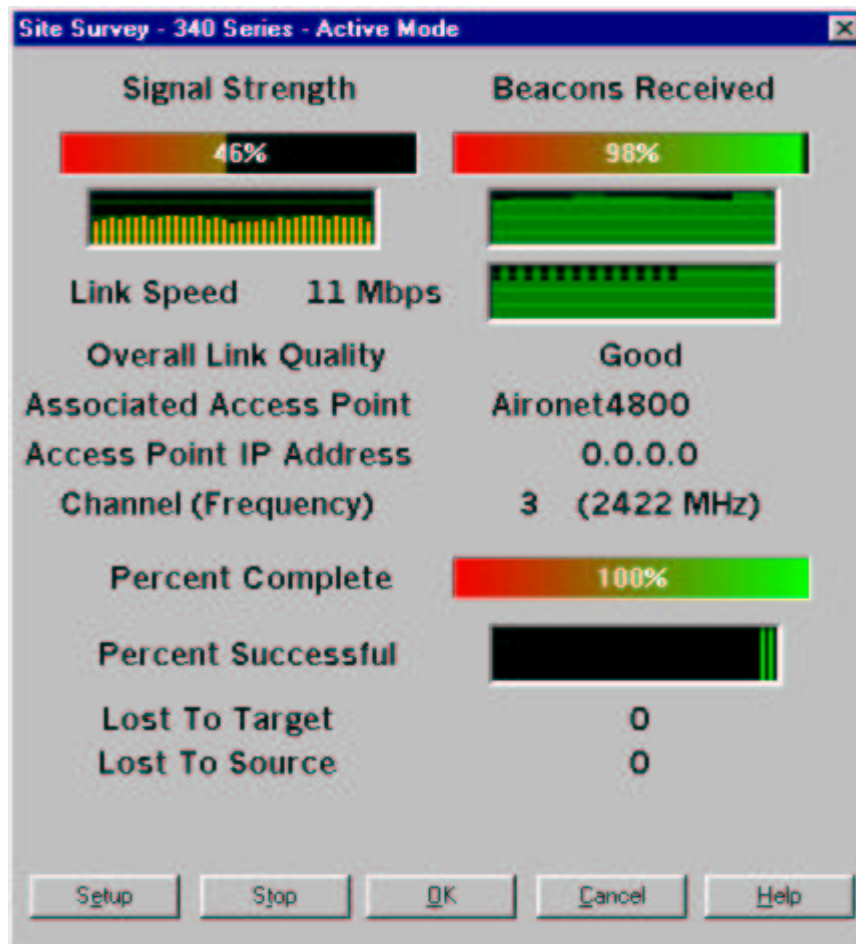
Continuing the Survey

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Site Survey Utilities

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Site Survey Active Mode Setup

Destination MAC Address: [X X X X X X X X X X]

☒ Continuous Link Test ☐ Destination Is Another Cisco/Aironet Device

Number of Packets: 1 (Slider: 1 to 999)

Packet Size: 1450 (Slider: 30 to 1450)

Data Retries: ☒ None ☐ Default Retries

Data Rate: ☐ 500 Kbps ☐ 1 Mbps ☐ 2 Mbps ☐ 5.5 Mbps ☒ 11 Mbps

Delay Between Packets (milliseconds): 1 (Slider: 1 to 2048)

Percent Success Threshold: 0 (Slider: 0 to 100)

Packet Tx Type: ☒ Unicast ☐ Multicast

Buttons: Defaults, OK, Cancel, Help

Site Survey Report

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- **A good site survey report should include specific information:**

Contact information

AP locations and Antennas used

Configuration notes

Cable and/or power requirements

Installation notes

Diagrams



Installation of Equipment

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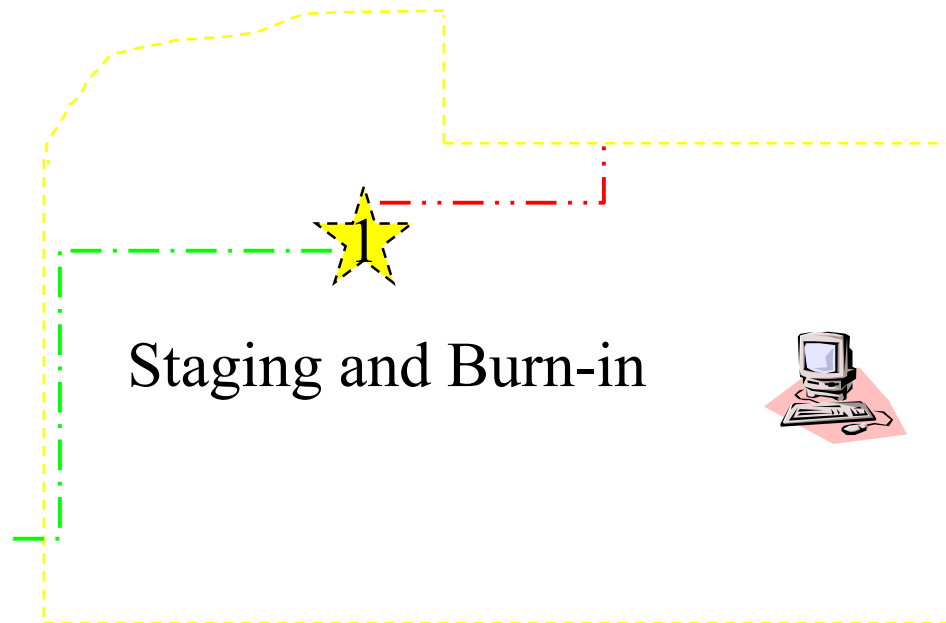
- **Install Cabling and Electrical needs**
- **Inventory the equipment on site**
- **Configure access points**
- **Install access points, antennas and antenna extension cables if needed**
- **Connect all devices, power on and do a certification test to verify coverage**

Cabling and Electrical

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Rack Shelving

Data
Electrical



Inventory and Configuration

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System Parameters | RF Network | Advanced (Infrastructure) | Home Networking

Client Name:

SSID1:

SSID2:

SSID3:

Power Save Mode:

- ☒ CAM (Constantly Awake Mode)
- ☐ Max PSP (Max Power Savings)
- ☐ Fast PSP (Power Save Mode)

Network Type:

- ☐ Ad Hoc
- ☒ Infrastructure

Current Profile:

- ☒ Use Enterprise Configuration
- ☐ Use Home Network Configuration

AP340-258b25 Express Setup

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[Home](#) [Map](#) [Help](#)



System Name:

MAC Address:

Configuration Server Protocol:

Default IP Address:

Default IP Subnet Mask:

Default Gateway:

Radio Service Set ID (SSID):

Role in Radio Network:

Optimize Radio Network For: ☒ Throughput ☐ Range ☐ Custom

Ensure Compatibility With: ☐ 2Mb/sec Clients ☐ non-Aironet 802.11

SNMP Admin Community:

[Home](#) [Map](#) [Login](#) [Help](#)

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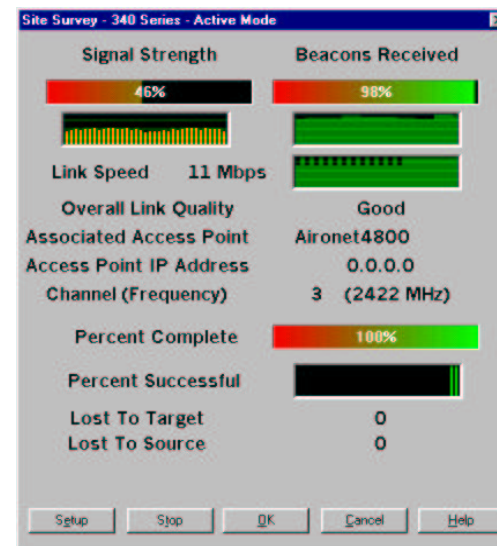
[credits](#)

Be sure to connect Antennas before powering on!

Connect and Test

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- Be sure to properly connect all devices then apply power
- Use the Cisco Site Survey utility to verify the installed coverage is right
- Check roaming
- Check data rate
- Check quality
- Check strength

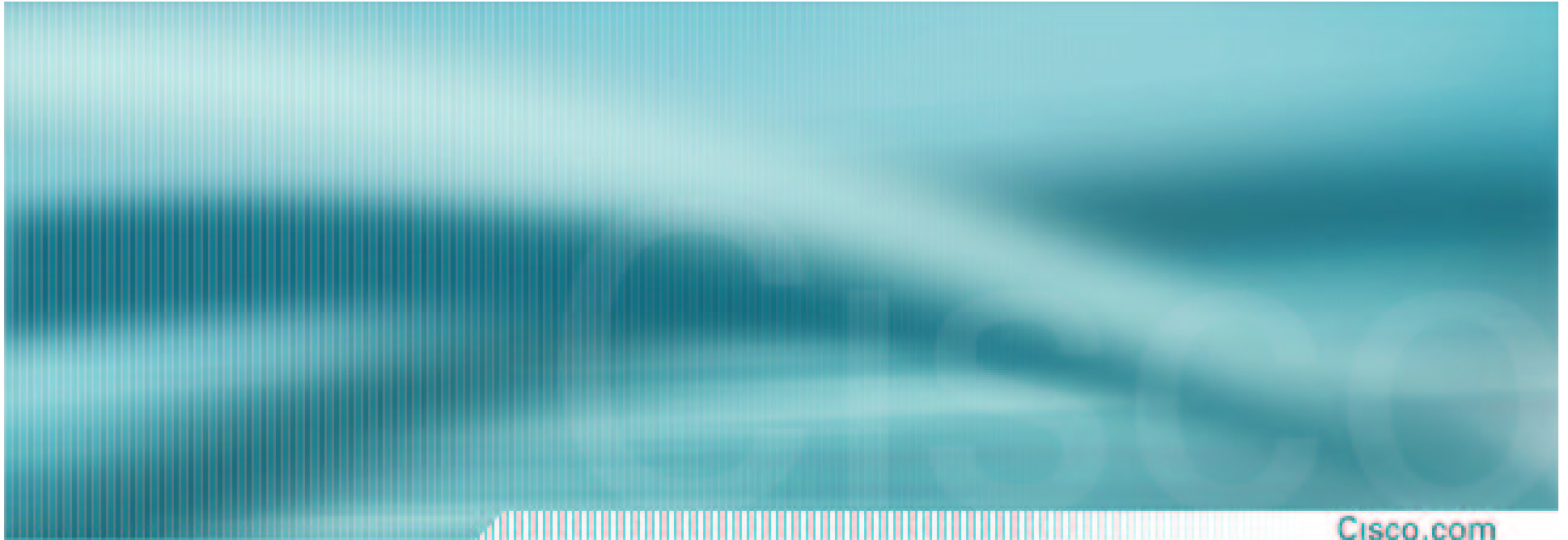


Professional Services

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- **IP Revolution**
- **NetCom International**
-focused verticals

Wireless LAN Security: Ready for Prime Time



Future of Wireless LANs

IEEE 802.11 Standard Activities

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- **802.11a** - 5GHz- ratified in 1999
- **802.11b** - 11Mbps 2.4 GHz- ratified in 1999
- **802.11d** - Additional regulatory domains
- **802.11e** - Quality of Service
- **802.11f** - Inter-Access Point Protocol (IAPP)
- **802.11g** - Higher Data rate (>20 Mbps) 2.4 GHz
- **802.11h** - Dynamic Frequency Selection and Transmit Power Control mechanisms
- **802.11i** - Authentication and security

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