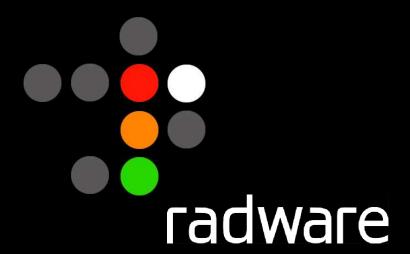
Protecting against DoS Attacks



Glen Salomon

Regional Account Manager

The need for DoS Protection



DDoS Attacks

DDoS attacks were the second-most expensive cyber crime in '03/'04 (CSI/FBI 2004 Computer Crime & Security Survey)

Attackers are using viruses and worms to install BOT (distributed-DOS relay kits) on compromised machines

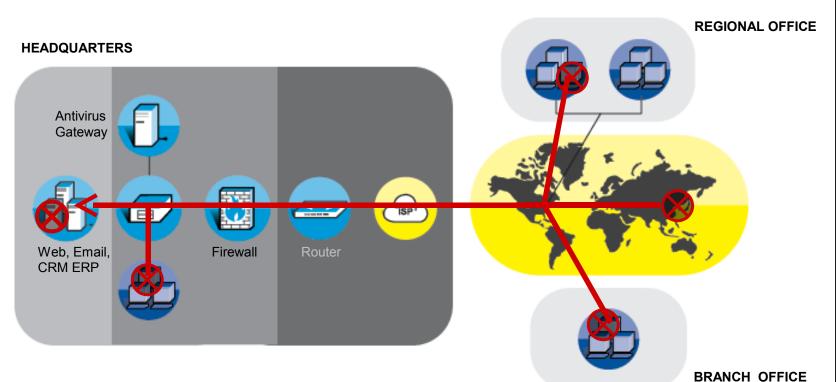
For example Code Red, MydoomA and Mydoom B worm variants

Massive distributed DOS attack are generated using several thousand remotely controlled "bots" machines

DoS attack tools are widely available



End-To-End Security Challenges

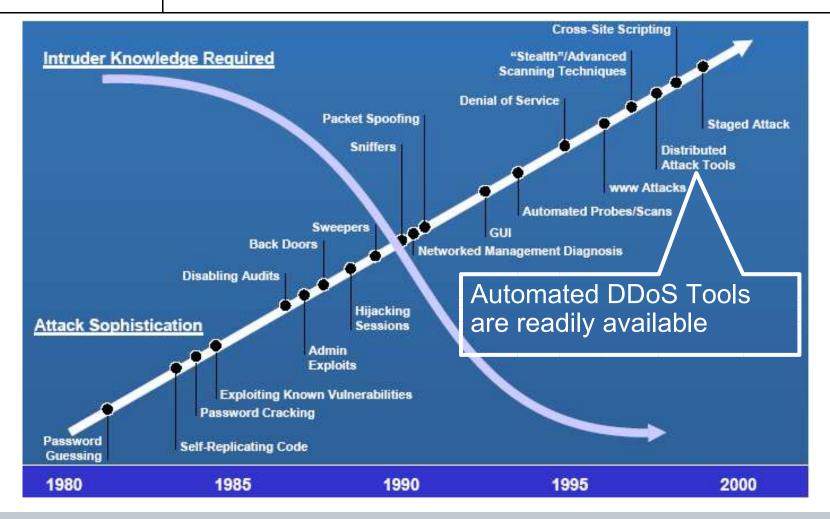


- DoS attacks may originate internally, externally or flow from branches
- Application availability is at risk from application level attacks such as worms, viruses and DoS



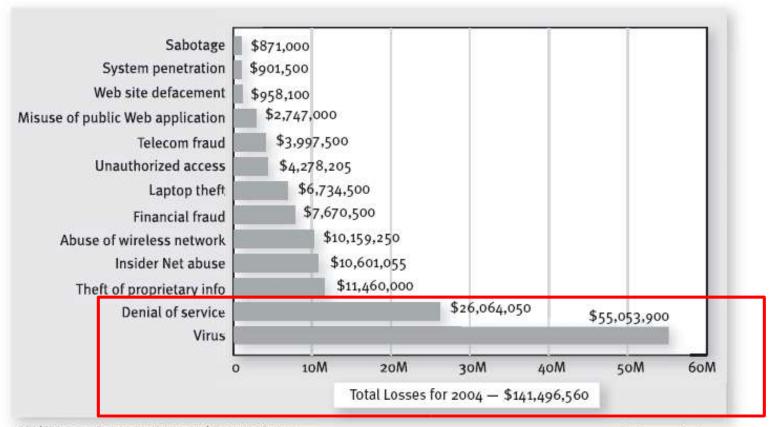
The challenge

Why Attacks Are Increasing





Cost of Security Violations



CSI/FBI 2004 Computer Crime and Security Survey Source: Computer Security Institute

2004: 269 Respondents

Average annual DoS cost: \$100,000



Who are the victims?





Dos Attacks Hidden Victims

The press focuses on the target of DDoS attacks as the victim

In reality there are many victims in a DDoS attacks:

- The final target (web site)
- The systems controlled by the intruder
- Enterprise networks of infected systems
- Enterprise & Carriers mail servers
- Carrier's backbone



What is needed

There is a need for a DDoS mitigation system that will provide the following:

Protect potential targets from incoming DDoS attacks

Protect Enterprise network's PCs from propagation of worms that contain DDoS BOT codes

Protect Enterprise network's bandwidth from being consumed by outbreak of outbound DDoS traffic

Protect Enterprise & Carrier Mail servers

Protect Carrier's backbone from incoming and outgoing DDos Attacks



What is needed (part 2)

Preventive measure:

Identify & block propagation of worms that contain DDoS BOT codes

Mitigating DDoS outbreak:

Identify & block incoming DDoS attacks

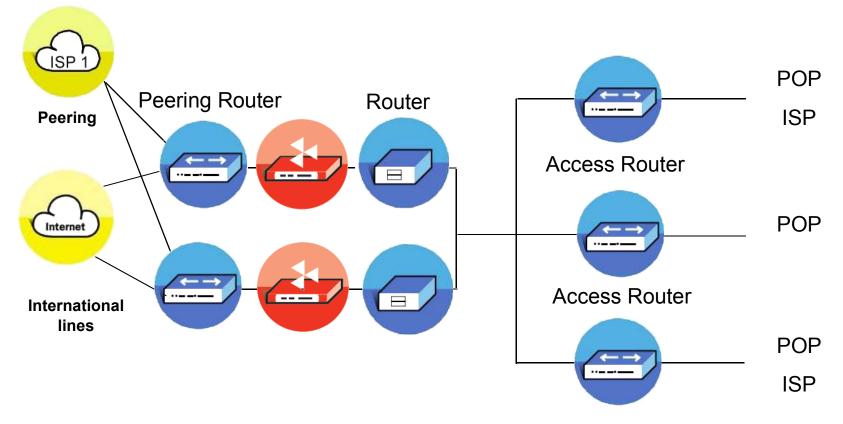
Identify & block outgoing DDoS attacks

Ensure the continuous operation of mission critical application even during incoming/ outgoing DDoS attacks



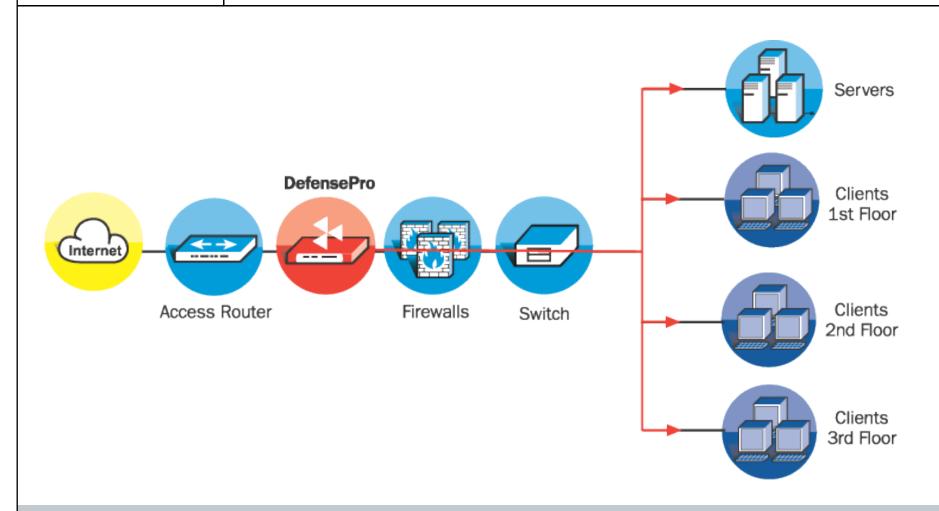
Carrier network security – Central POP

Cleaning the Carrier network





Inline 3-Gbps Security Switching





We are a **Application Infrastructure** vendor

We provide enterprises with availability, performance & security for their mission critical applications

We offer it **end-to-end**: From the **headquarters** to the **branch** office



Who we are



Founded in '97, Public company since Sept. '99 (NASDAQ: RDWR)

Selling in over 40 countries, more than 130 resellers & distributors world wide

\$68M Total sales for 2004 & **profitable**

25% annual growth over 2003, exceeded expectations over the last 15 quarters

\$165M in cash, No debt



Leading Customers

Over 3000 customers across industrial sectors

* Sample List



SONY































Intelligent Application Switching

Industry Award Recognition

Radware's Roster of Awards stands as testament to our continued technology innovation & leadership

US Patents:

- 1. Triangle redirection (Issued June 19, 2001)
- 2. Multiple link management in **LinkProof** (Issued December 16, 2003)
- **3. Network Proximity** (Issued April 6, 2004)

* Sample List















2002 2003 2004 2005



ntelligent Application Switching

Analysts Recognize Radware

Gartner Places Radware in the **Leader Quadrant** in Web-enabled
Application Delivery Magic Quadrant

IDC: **Second** largest market share by port shipment (17.1%)

Gartner Places Radware in the Challenger Quadrant in enterprise security Magic Quadrant

The Magic Quadrant is copyrighted 2004 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.



Introducing Radware DefensePro

3-Gbps DoS Protection



DefensePro delivers multi-Gigabit DoS protection, attack isolation and bandwidth management. Identifying traffic anomalies in real-time, DefensePro prevents DoS/DDoS and SYN floods, safeguarding against all illicit traffic patterns.

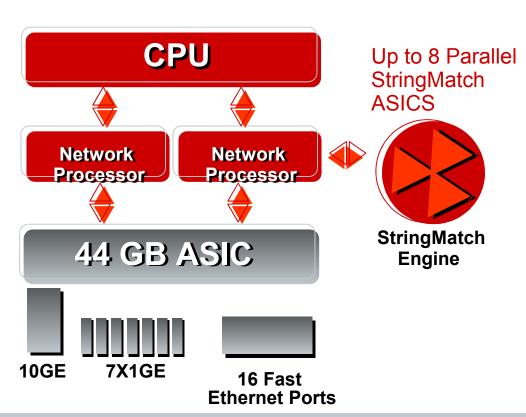
3Gbps Security Switch Architecture

4-Tier Security Switching Architecture & String Match Engine for 1000 X accelerated pattern and policy matching

Session Management

3 Gbps Forwarding Blocking & SYN Cookies

Wire Speed Data Transfer & Connectivity





Isolate, Block & Prevent DoS Attacks

Mutli-Gigabit inline security switching safeguard from Incoming & outgoing DoS attacks

High port density, up to 11 segments protection enables high capacity scanning across multiple network segments with a single device

Diversified DoS mitigation technologies secures customers against abnormal traffic patterns and server downtime

Attack isolation prevents DoS attack spread across servers, applications & users

Intrusion prevention, blocking DoS BOT worms

Traffic shaping ensuring service levels even when under DoS attack



Security Switch Architecture Benefits

Highest port density in industry, multiple segment scanning for immediate security ROI

Unmatched 1000X inspection acceleration with up to 256,000 parallel pattern searches

Minimal performance degradation with full database detection

Minimal latency with added signatures

3Gbps packet blocking

Gigabit forwarding of all secure traffic



Diversified DoS/SYN Protection Technologies



- 1) Real time blocking of DDoS BOT worms
- 2) Bandwidth Management to shape traffic, block 'unknown' attacks & manage infrastructure load capacities
- 3) DoS Shield protection from all known DoS / DDoS attacks
- 4) SYN Cookies Against ALL SYN Floods Blocking up to 700,000 SYN / sec while forwarding legitimate traffic
- 5) DHCP Flood protection maintaining uninterrupted network access



Multi-gigabit Intrusion Prevention



Bi-directional scanning, stateful deep packet inspection & Intrusion Prevention, securing servers, applications & users against over 1,700+:attacks

Viruses -

Worms -

Trojans -

Port-Scanning -

Protocol Anomalies -

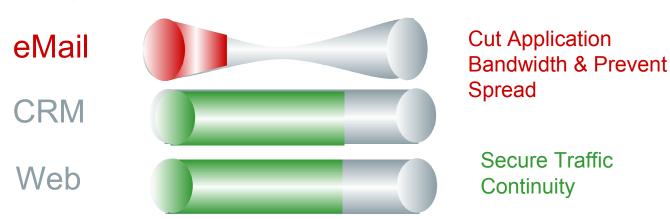


Dynamic Traffic Shaping

"Adding more bandwidth may only improve the response of non-essential applications. It does not guarantee that the bandwidth will be available to the applications that need it most,"

"Traffic Management: Optimizing the Enterprise Network for Maximum Business Value," Yankee Group, October 03

 End-to-end bandwidth management & QoS to guarantee Service Level Agreements & accelerate application performance even when under attack





DoS Shield

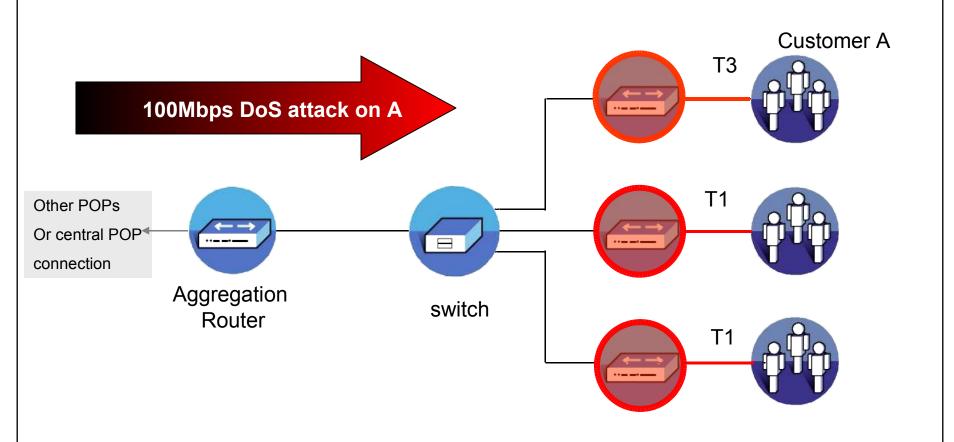
Signature based protection coupled with traffic anomalies detection mechanism

- Mitigate all automated DDoS attack tools available on the wild
- Advanced sampling mechanism guarantees effective mitigation even in high throughput environments



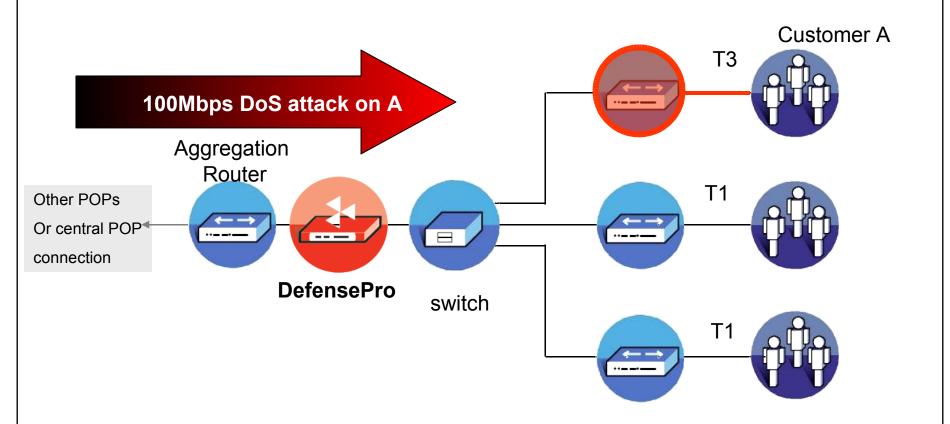
Features & Benefits

Attack Isolation in Action



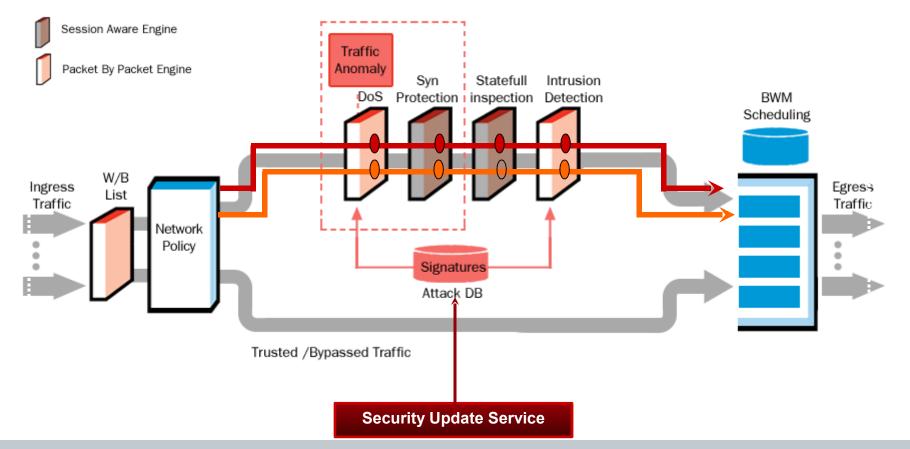


Attack Isolation in Action





DefensePro architecture





DNS / DHCP protection

DNS server protection

- DoS Shield
- Signature Based (IPS)
 - Protect from common DNS exploits
- Behavioral Based Protection (BWM)
 - Limit # of user's DNS requests per second
- State Machine Awareness (Protocol Anomaly)
 - Protect from DNS replies received without prior query

DHCP Server protection

- DoS Shield
- Behavioral based protection
 - Limit # of user's DHCP requests per second



Securing VoIP is unique

Voice is arguably any company's most mission-critical business application

 No telephone usually means no business

VoIP traffic is subject to DOS attacks that can introduce delays to the voice stream



Securing VoIP with DefensePro

DoS Mitigation Capabilities

- DoS Shield
- Syn Cookies
- Limit # of session per user (Bandwidth Management)

IPS capabilities

- Protect from OS vulnerabilities
- Protection from SIP exploits

Traffic Shaping

 Ensure VoIP sessions bandwidth even under attacks



DefensePro Product Family



DefensePro-100

DefensePro Product line

- DefensePro-3000
 - HQ / Core Network / Data Centers
- DefensePro 1000
 - HQ / Core Network / Data Centers
- DefensePro 200
 - Corporate GW
- DefensePro-100
 - Branch/ regional offices
 - CPE for MSSP











DefensePro-100

Product Positioning

REGIONAL OFFICE HEADQUARTERS DefensePro-Web, Email, 200/100 CRM ERP LAN Internet DefensePro-3000 DefensePro-200 Router Firewall LAN DefensePro-100 **BRANCH OFFICE**



DefensePro Management Application



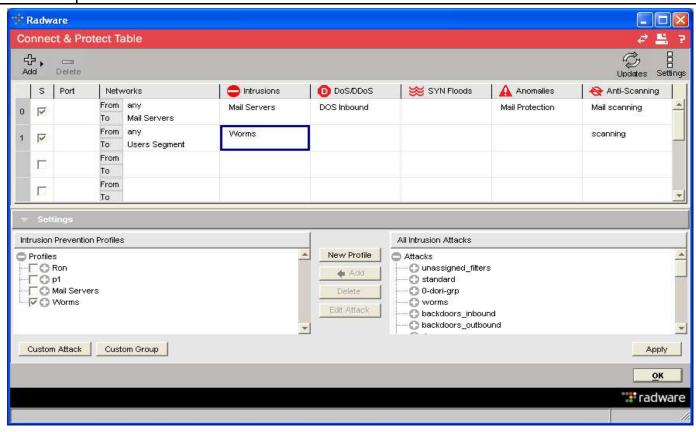
CWIS 1.60

Ease of use - 1st Time Wizard



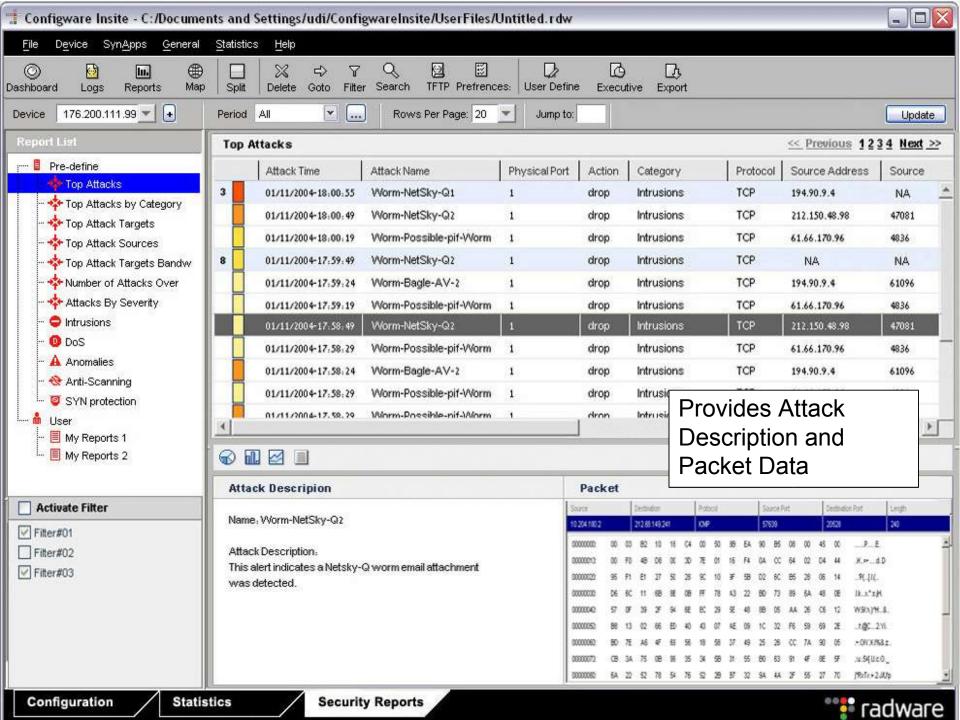


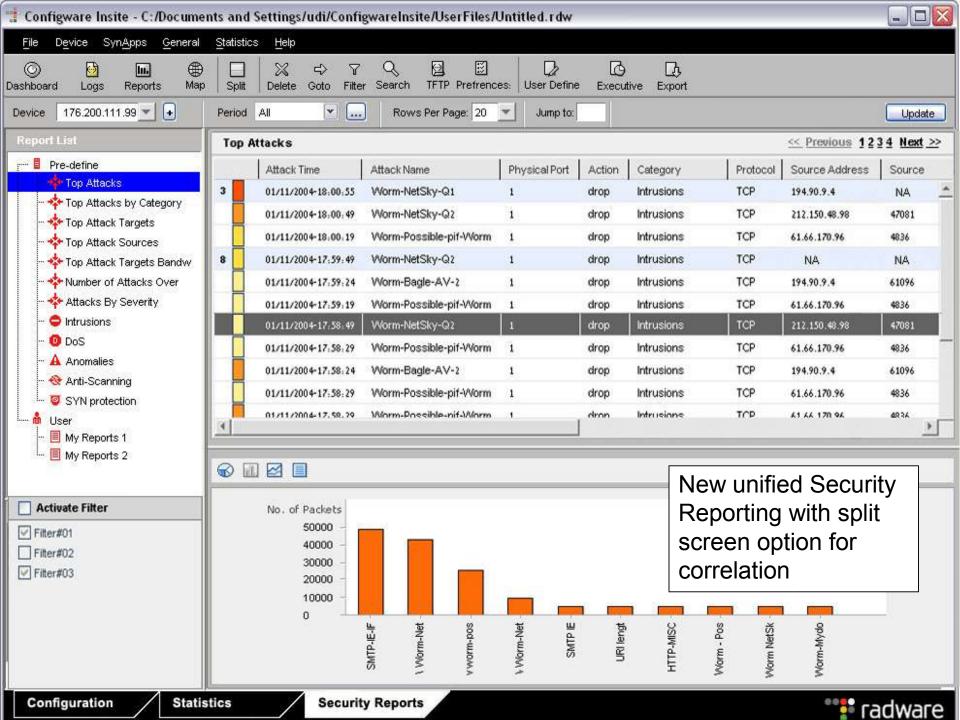
Centralized Security Management

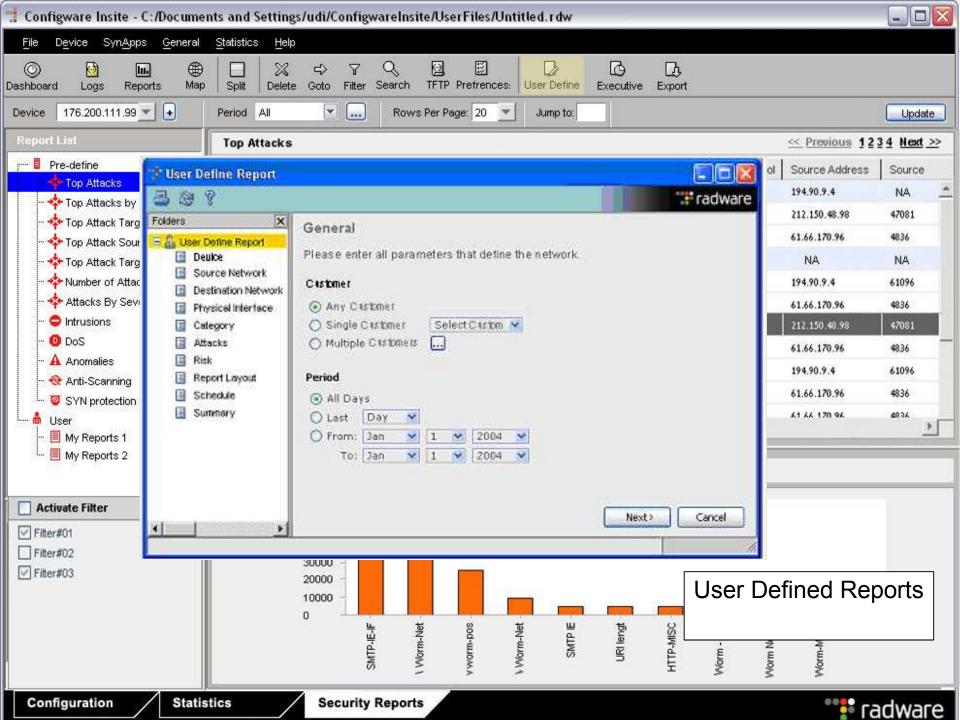


Connect & Protect Set-up: of ALL Security Attack Services Intrusions, DoS, SYN Floods, Anomalies & Anti-Scanning









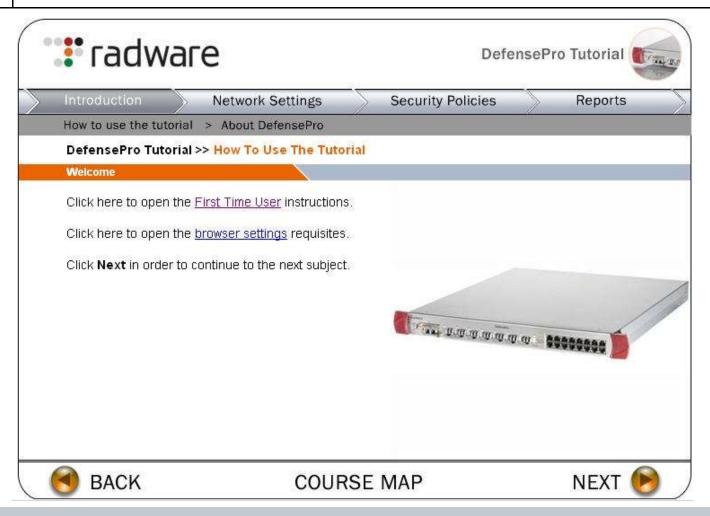
Management - Executive Reports







Tutorial





Security Update Service



IPS Needs

Radware DefensePro Solution

- Real Time Update
 - 24/7 operational SoC in Israel and Dallas
 - Shortest time to patch release in the market!







First to Protect!

Sample of Emergency updates that Radware was the first to issue:

MS JPEG Vulnerability, September 29, 2004

Mydoom-S, August 16, 2004

Bagle-AQ, August 10, 2004

Mydoom-M, July 26, 2004

Bagle-AG, July 21, 2004

Bagle-AB, July 16, 2004

AgoBot, May 17, 2004

Sasser, May 3, 2004



Radware Security Success





France Telecom

Customer requirements: Prevent from Mass mailing attacks (Mydoom A, B) that brought down the Mailing service

Competition: NetScreen IDP (Juniper)

How do we meet the requirements:

- DP successfully blocks Mydoom attack while maintaining mail service
- Allowed the efficient operation of existing mail scanning Antivirus

Why we won

Performance

Deployment: 6 Defense Pro 1000 installed in front of France Telecom Email servers



DefensePro

SINA Corporation - China



Customer requirements: Mitigate DoS attacks in real time to ensure on-line gaming operation, reporting

Competition: F5, Netscaler and Nsfocus

How do we meet the requirements:

- Excellent DoS Protection
- Comprehensive reporting

Why we won:

- Outstanding DoS/DDoS protection
- Performance
- QoS ,
- management
- Security Update Service

Deployment:

- 7 DefensePro 3000
- ConfigWare Insight



DefensePro

Deutsche Telekom

Customer requirements: secure VoIP in 60 locations including 2 data centers that have to be available 24*7 hours

Competition: Juniper Why we won:

- Combination of DOS-protection and IPS
- Performance cababilities
- Multisegment-protection
- —Deployment:
- 3 DefensePro 1000
- Potential for many more in the future



Hanaro Carrier Clean Link Security

Radware Secures 3 Million Users from the newest and most damaging viruses



Hanaro is a Leading Korean Telecom

Radware enables:

- Security of all Hanaro users against attacks
- Cleansing attack traffic reducing avg. volume by 170 Mbps
- Eliminated security patch management across POPs





Health Insurance Customer Success

Australian Unity guarantees Perimeter, Core & Branch Security with Radware DefensePro & CAS

Australian Unity is one of Australia's oldest & largest Health Insurance Companies

Radware enables:

- Detection & prevention of security vulnerabilities
- Quality of Service for business critical apps
- Enterprise-wide security solution

Stiff Competition from Incumbents

Tipping Point

Partnership Development

Fujitsu

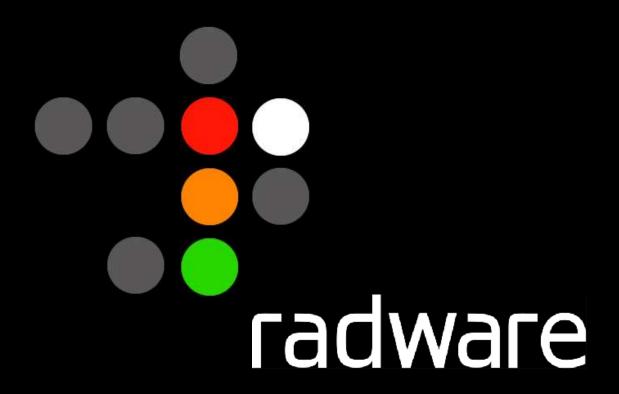
Future Scope

- WSD's & Global load balancing
- Order for additional DP & ~30 x CAS





Questions & Answers



www.radware.com

Summary



NSS Report - April 05



"Overall, the **performance** of DefensePro is **very good**. Throughput and latency are excellent under almost all network loads and across all packet sizes."

"We also found DefensePro to be very stable, surviving our extended reliability tests without missing a beat, and without blocking any legitimate traffic or succumbing to common evasion techniques."



Tolly Test

"Tolly Group testing performed on the Radware DefensePro met and exceeded preliminary expectations. Our engineers have tested many intrusion prevention products and DefensePro is notable because it withstood a battery of real-world attacks and still continued to deliver a high rate of throughput."

Kevin Tolly, President/CEO of The Tolly Group. April 2005.







Conclusion

Effective mitigation of DoS attacks requires bi-directional deep packet inspection in order to:

- Block Worms that contains DDoS BOT code
- Mitigate DDoS attacks

Radware's is the **only vendor** that combines advanced **IPS** capabilities with a comprehensive **DDoS mitigation** techniques:

- Real time blocking of DDoS BOT worms
- Protection from all known DoS /DDoS attacks
- Bandwidth Management to shape traffic, block 'unknown' attacks
- SYN Cookies Against ALL SYN Floods



Differentiators

DefensePro Differentiators

3 Gigabit Security Switching Performance

Multi segment protection

Multi discipline Denial of Service Protection

Real time blocking of DDoS BOT worms

Attack isolation and traffic shaping

Continuous operation of mission critical application even during DDoS attack



Why Radware



Market Leader & focused player in security & Application Switching



Pioneering & Award Winning Technologies (1st in Security Switching & Firewall load balancing)





Ongoing Security Update Service & Support

Strong Financials



Competitive Landscape



MPM Webinar

Radware vs. competition

Security requirements	NAI	3com	ISS	Radware
Product	IntruShield 4000	Unity 2400	G-200	DefensePro
performance	2 Gbps	2Gbps	200Mbps	3Gbps
Dedicated HW architecture	Yes	Yes	No (PC based)	Yes
Layer 7 protection	Yes	Yes	Yes	Yes
Advanced DoS protection	No	No	No	Yes
Multi-segment protection	4 GE Limited to 2 segments	4 segments	2+2GbE	7GE +16 FE 11 segments
Protection from SSL based attacks	Yes	No	No	yes
BWM	No	Limited	No	Yes
Real time security update	Yes	yes	yes	yes
Real time visibility	Limited	Unknown	Unknown	Yes
Enable operation of critical application under attack	No	No	No	Yes
Ease of use	Complex	Complex	Medium	Easy (15 minutes installation)



Radware vs. DoS Only players

Both Riverhead and Arbor network suffer from the same limitations:

- Unidirectional protection: only inbound
- No IPS : no ability to block DoS worms such as mydoom
- Relies on Cisco routers : require upgrade of all routers software
- Limited performance : 1G in case of Riverhead, slightly higher in case of arbor
- No Bandwidth Management

